PATENT FILES

- File 344: Chinese Patents Abs Jan 1985-2006/Jan
 - (c) 2006 European Patent Office
- File 347:JAPIO Dec 1976-2007/Oct(Updated 080129)
 - (c) 2008 JPO & JAPIO
- File 350:Derwent WPIX 1963-2008/UD=200820
 - (c) 2008 The Thomson Corporation
- File 371:French Patents 1961-2002/BOPI 200209
 - (c) 2002 INPI. All rts. reserv.
- File 324:GERMAN PATENTS FULLTEXT 1967-200812
 - (c) 2008 UNIVENTIO/THOMSON
- File 348:EUROPEAN PATENTS 1978-2007/ 200812
 - (c) 2008 European Patent Office
- File 349:PCT FULLTEXT 1979-2008/UB=20080306UT=20080228
 - (c) 2008 WIPO/Thomson
- Set Items Description
- S1 3788088 ORDER OR ORDERS OR ORDERING
- S2 238796 PURCHASE OR PURCHASES OR PURCHASING
- S3 48324 (S1 OR S2)(5N)(ONLINE OR ON()LINE OR COMPUTERI? OR AUTOMAT-E? OR ELECTRONIC?)
- S4 13048 (S1 OR S2)(5N)INTERNET
- S5 6182 WOM OR WEB(1W)ORDER()MANAGEMENT
- S6 2970500 REAL()TIME OR REALTIME OR INTERACTIV? OR ITERATIVE? OR BAC-K()FORTH OR BACKWARD()FORWARD OR DYNAMIC? OR SIMULTAN? OR CUR-RENT? OF INSTANT? OR IMMEDIAT? OR INSTANTAN? OR ON(1W)FLY
- S7 5852 TRADE()(CLIENT?? OR CUSTOMER??) OR TRADER OR TRADERS
- S8 65629 VENDOR? OR SELLER? OR MERCHANT?
- S9 25165 CUSTOMER()SPECIFIC OR BUYER??
- S10 21874 TRUCKLOAD? OR (TRUCK OR FULL OR TRAILER??)(1W)(LOAD OR LOADS)
- S11 18792 QUALITY(3N)(ORDER OR ORDERS)
- \$12 330 \$11(5N)(CREAT? OR GENERAT?)
- S13 38 S11(5N)(VALID? OR AUTHENTICAT? OR APPROV? OR AUTHORIZ? OR AUTHORIS?)
- S14 1423 (ONLINE OR ON()LINE)(5N)(SESSION OR SESSIONS)
- S15 210 S14(5N)(ONE OR SINGLE OR SAME OR SOLE)
- S16 3 AU=(PETON, P? OR PETONG P? OR PATRICE(2)PETONG)
- S17 64060 S3 OR S4 OR S5
- S18 32476 S17 AND S6
- S19 7348 S18 AND (S7:S9)
- S20 72 S19 AND (S10 OR S12 OR S13)
- S21 4 S20 AND S15
- S22 2 S16 AND S10

?

YOUR CASE

21/3,K/1 (Item 1 from file: 350) DIALOG(R)File 350:Derwent WPIX

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0012687490

WPI ACC NO: 2002-538229/200257 XRPX Acc No: N2002-426235 Real time, customer specific Web Order Management (WOM)

system

Patent Assignee: PROCTER & GAMBLE CO (PROC)

Inventor: PETONG P

Patent Family (4 patents, 99 countries)

Patent

Application

Number Kind Date Number Kind Date Update

WO 2002056148 A2 20020718 WO 2002US722 A 20020110 200257 B AU 2002241844 A1 20020724 AU 2002241844 A 20020110 200427 E EP 1410141 A2 20040421 EP 2002707437 A 20020110 200427 E

WO 2002US722 A 20020110

US 20050049926 A1 20050303 US 2001261491 P 20010112 200517 E

WO 2002US722 A 20020110 US 2003617462 A 20030711

Priority Applications (no., kind, date): US 2001261491 P 20010112; WO 2002US722 A 20020110; US 2003617462 A 20030711

Patent Details

Number Kind Lan Pg Dwg Filing Notes

WO 2002056148 A2 EN 58 13

National Designated States, Original: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

Regional Designated States, Original: AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZM ZW

AU 2002241844 AI EN

Based on OPI patent WO 2002056148

EP 1410141 A2 EN

Based on OPI patent WO 2002US722

Regional Designated States, Original: AL AT BE CH CY DE DK ES FI FR GB GR

IE IT LI LT LU LV MC MK NL PT RO SE SI TR

US 20050049926 AT EN

Related to Provisional US 2001261491

Continuation of application WO

2002US722

Real time, customer specific Web Order Management (WOM) system

Original Titles:

... CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES REAL TIME "QUALITY ORDER" VALIDATION

... Customer specific web order management system which provides real time "quality order" validation

... CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES REAL TIME "QUALITY ORDER" VALIDATION

Alerting Abstract ...NOVELTY - Buyers can order at any time when it is convenient for them, and the WOM system will assist the buyer in creating a quality order during a single on - line session, so that the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand as originally entered if it turns out to be a quality order. The WOM

system thereby validates the order, essentially in front of the customer/buyer in real time. USE - A real time, customer specific Web Order Management (WOM) system in which a trade customer (buyer) can order products from a large manufacturer or distributor via a computer network such as...

...ADVANTAGE - The **Web Order Management** (**WOM**) provides validation to the **buyer** that the order received from the **buyer** is a quality order, which as an example may mean that an entire **truckload** (in most countries) is being ordered from a single location, such as a distributor or a warehouse. The **WOM** system may have a global reach and the access for the **trade customer** is fairly simple, by means of a standard web browser and an Internet Service Provider.

Original Publication Data by Authority

Original Abstracts:

A real time, customer specific Web Order Management (WOM) system is disclosed in which a trade customer (buyer) can order products from a large manufacturer or distributor via a computer network such as the public internet. A "firewall" may be provided to keep the system secure. The WOM provides validation to the, buyer that the order received from the buyer is a "quality order," which as an example may mean that an entire truckload (in most countries) is being ordered from a single location, such as a distributor or a warehouse. The WOM system may have a global reach and the access for the trade customer is fairly simple, by means of a standard web browser and an Internet Service Provider. Buyers can order at any time when it is convenient for them, and the WOM system will assist the buyer in creating a "quality order " during a single on - line session, so that the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand as originally entered if it turns out to be a quality order. The WOM system thereby validates the order, essentially in front of the customer/buyer in real time.

...A real time, customer specific Web Order Management (WOM) system is disclosed in which a trade customer (buyer) can order products from a large manufacturer or distributor via a computer network such as the public internet. A "firewall" may be provided to keep the system secure. The WOM provides validation to the buyer that the order received from the buyer is a "quality order," which as an example may mean that an entire truckload (in most countries) is being ordered from a single location, such as a distributor or a warehouse: The WOM system may have a global reach and the access for the trade customer is fairly simple, by means of a standard web browser and an Internet Service Provider. Buyers can order at any time when it is convenient for them, and the WOM system will assist the buyer in creating a "quality order" during a single on - line session, so that the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand as originally entered if it turns out to be a quality order. The WOM system thereby validates the order,

essentially in front of the customer/buyer in real time.

...A real time, customer specific Web Order Management (WOM) system is disclosed in which a trade customer (buyer) can order products from a large manufacturer or distributor via a computer network such as the public internet. A "firewall" may be provided to keep the system secure. The WOM provides validation to the buyer that the order received from the buyer is a "quality order," which as an example may mean that an entire truckload (in most countries) is being ordered from a single location, such as a distributor or a warehouse. The WOM system may have a global reach and the access for the trade customer is fairly simple, by means of a standard web browser and an Internet Service Provider. Buyers can order at any time when it is convenient for them, and the WOM system will assist the buyer in creating a "quality order" during a single on - line session, so that the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand as originally entered if it turns out to be a quality order. The WOM system thereby validates the order, essentially in front of the customer / buyer in real time.

...L'invention porte sur un systeme de gestion de commande Internet (WOM) personnalisee et en temps reel permettant a un client (acheteur) de commander des produits a un gros producteur ou distributeur par reseau informatique tel que l'Internet publique. Ce systeme peut comporter un <= pare-feu >= afin de proteger ledit systeme. Le systeme WOM confirme a l'acheteur que la commande recue de l'acheteur est une <= commande de qualite >=, ce qui peut signifier;a titre d'exemple, qu'un envoi en camion complet (dans la plupart des...

...d'un seul endroit, tel qu'un centre de distribution ou un entrepot. Le systeme WOM peut offrir une gamme tres large et son acces, pour la partie au commerce, est assez simple puisqu' il suffit d'un navigateur web et d'un fournisseur de service Internet. Les acheteurs peuvent passer une commande a n'importe quel moment qui leur convient, et le systeme WOM aidera l'acheteur a passer une <= commande de qualite >= au cours d'une seule session de connexion, afin que l'acheteur puisse se rendre compte au cours de la session, presque en temps reel...

...non, selon qu'il s'agit d'une commande de qualite ou non. Le systeme **WOM** valide alors la commande en temps reel, pratiquement en face du client/acheteur.

Claims:

What is claimed: 1 . A method for interactively validating and entering orders for products over a computer network, said method comprising: (a) providing a web order management computer system, a remote buyer 's computer system, and a communications link therebetween: (b) displaying at said remote buyer 's computer system, under control of said web order management computer system, an order pad screen that displays at least one of: (i) all products available for purchase by a buyer using said remote buyer 's computer system, and (ii) only a pre-selected customer specific subset of

the products that are available for purchase by a buyer using said remote buyer's computer system, wherein said subset of the products is pre-selected by said buyer;(c) said buyer interactively entering ordering information at predetermined locations on said order pad screen until, under control of said web order management computer system, a quality order is validated in substantially real time; and(d) said buyer submitting said validated quality order to said web order management system, by selecting at least one predetermined command.

21/3,K/2 (Item 1 from file: 348)
DIALOG(R)File 348:EUROPEAN PATENTS
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02018194

Secure transaction management Gesicherte Transaktionsverwaltung Gestion de transactions securisees

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PATENT (CC, No, Kind, Date): EP 1621960 A2 060201 (Basic) EP 1621960 A3 070110

APPLICATION (CC, No, Date): EP 2005076129 970829;

PRIORITY (CC, No, Date): US 706206 960830

DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

RELATED PARENT NUMBER(S) - PN (AN):

EP 922248 (EP 97939670)

INTERNATIONAL CLASSIFICATION (V8 + ATTRIBUTES):

IPC + Level Value Position Status Version Action Source Office:

G06F-0021/00 A 1 F B 20060101 20060913 H EP

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Available Text Language Update Word Count

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SPEC A (English) 200605 180527

Total word count - document A 180807

Total word count - document B 0

Total word count - documents A + B 180807

...SPECIFICATION and

(c) interests in electronic credit and electronic currency storage, communication, and/or use including electronic cash, banking, and purchasing.

Protecting the rights of electronic community members involves a broad range of technologies. VDE combines these technologies in a way...

- ...interests in electronic credit and electronic currency storage, communication, and/or use -- this can include electronic cash, banking, and purchasing; and
- (d) interests in electronic information derived, at least in part, from use of other electronic information.

VDE Functional Properties...

- ...rights of a number of different parties, and a number of different rights protection schemes, simultaneously;
- (e) is able to preserve the rights of parties through a series of transactions that...
- ...and tax collection.

Contrast With Traditional Solutions

Traditional content control mechanisms often require users to purchase more electronic information than the user needs or desires. For example, infrequent users of shrink-wrapped software...

- ...a history of one's use of a product or paying taxes on one's **electronic purchases**). VDE flexibility allows its users to electronically implement and enforce common social and commercial ethics...
- ...and systematic solution that answers the pressing need for a secure, cost-effective, and fair electronic environment.

VDE Implementation

The preferred embodiment of the present invention includes various tools that enable...

- ...invention will also provide an important foundation for trusted and efficient home and commercial banking, electronic credit processes, electronic purchasing, true or conditionally anonymous electronic cash, and EDI (Electronic Data Interchange). VDE provides important enhancements for improving data security in...example, software application and game publishers, database publishers, cable, television, and radio broadcasters, electronic shopping vendors, and distributors of information in electronic document, book, periodical, e-mail and/or other forms...
- ...and/or streams of data. VDE may also be used, for example, for multi-site " real time " interaction such as teleconferencing, interactive games, or on-line bulletin boards, where restrictions on, and/or auditing of, the use...
- ...into through the use of VDE can be enforced reliably. These agreements may have both " dynamic " transaction management related aspects, such as content usage control information enforced through budgeting, metering, and...

- ...commerce and data security participants to reflect their priorities and requirements through a process of iteratively shaping an evolving extended electronic agreement (electronic control model). This shaping can occur as content...
- ...commerce, that is enabling businesses to create relationships and evolve strategies that offer competitive value. Electronic commerce tools that are not inherently configurable and interoperable will ultimately fail to produce products...
- ...encrypted) communications between said secure subsystems. Said server location may also be used for near real time, frequent, or more periodic secure receipt of content usage information from said user installation, with...
- ...given content model (such as distribution of entertainment on CD-ROM, content delivery from an Internet repository, or electronic catalog shopping and advertising, or some combination of the above) participants would...may require that certain VDEF methods are employed, for example in a certain sequence, in order to be able to use all and/or certain classes, of electronic content and/or...
- ...activities, wherein said control processing activities may involve a sequence of required control factors;
- * support dynamic user selection of information subsets of a VDE electronic information product (VDE controlled content). This...
- ...database records, and
- byte offsets representing increments of logically related information. VDE supports as many simultaneous predefined increment types as may be practical for a given type of content and business...
- ...a highly configurable content control system. Under the present invention, content control models can be **iteratively** and asynchronously shaped, and otherwise updated to accommodate the needs of VDE participants to the...
- ...or certain control information by selection amongst optional control information (permissions record) control methods. This iterative (or concurrent) multiple participant process occurs as a result of the submission and use of...and/or participant classes (types)) in a network of VDE content handling participants.
- * support multiple simultaneous control models for the same content property and/or property portion. This allows, for example...
- ...provider and/or end-user payment of taxes, through the transfer of credit and/or electronic currency from said end-user and/or provider to a government agency, might occur "automatically...
- ...feature of the present invention enables such flexibility of metering control mechanisms to accommodate a simultaneous, broad array of: (a) different parameters related to electronic information content use; (b) different increment...
- ...'systems such as those associated with CAD/CAM environments and NCM software and the like, electronic mail systems, teleconferencing

software, and other data authoring, creating, handling, and/or usage applications including...

...are performed remote to VDE controlled content end-user VDE locations by assessing, for example, purchases, and/or requests, for electronic properties by a given VDE installation. Applications for such reconciliation activities include assessing whether the...and to produce a VDE electronic agreement from such a process. This process can be interactive and the VDE agreement formulation process may employ artificial intelligence expert system technology that learns...

...information related to a transaction, with credit and/or electronic currency being transferred to a merchant and/or clearinghouse and transaction information flowing back to the card. Such a card can...

...as a convergence point for financial activities of a consumer regarding many, if not all, merchant, banking, and on-line financial transactions, including supporting home banking activities. A consumer can receive...

...or periodic docking for a financial transaction and/or information communication such as a user/ merchant transaction. Backing up at least the current transaction during a connection with another party's...

...credit for VDE transactions might require an audit method that records the time of an electronic purchase, and/or a user might require a method that summarizes usage information for reporting to...static code and data storage organizations;

Figures 69K-69L together show example steps for providing **dynamic** protection mechanisms;

Figure 69M shows an example initialization time check routine; Figure 69N shows an...

...a printer;

Figure 70B shows how characters may be selected from slightly different fonts in **order** to place an **electronic** fingerprint or watermark into printed output;

Figure 70C shows how characters in a font may...

...appropriate compensation, consumers received goods and services only after they handed cash over to a seller. Although information utility 200 may deliver information by transferring physical "things" such as electronic storage...disc players, videodisc players and tape players; audio and/or video amplifiers; virtual reality machines; electronic game players; multimedia players; radios; telephones; videophones; facsimile machines; robots; numerically controlled machines including machine...

...of, and where appropriate, payment for VDE objects 300 (through the use of prepayments, credits, real - time electronic debits from bank accounts and/or VDE node currency token deposit accounts). SPU 500...SPU 500 includes microprocessor 520, an encrypt/decrypt engine 522, a DMA controller 526, a real - time clock 528, a bus interface unit ("BIU") 530, a read only memory (ROM) 532, a...

...microprocessor 520 to the other components (e.g., encrypt/decrypt engine

522 via line 538a, real - time clock 528 via line 538b, bus interface unit 530 via line 538c, DMA controller via...

...functions. These various programs and associated data are executed and manipulated primarily by microprocessor 520.

Real Time Clock (RTC) 528

In the preferred embodiment, SPU 500 includes a **real time** clock circuit ("RTC") 528 that serves as a reliable, tamper resistant time base for the...

...and RAM 534, etc. DMA controller 526 may have multiple channels to handle multiple transfers simultaneously. In some implementations, a separate DMA controller 526 may be omitted, and any necessary data...

...computation circuitry, etc. as may be found in a typical off-the-shelf microprocessor/microcontroller. Real time clock 528 may be added to the standard architecture to give the CPU/SPU 2650 access to the real time clock functions as discussed above in connection with Figure 9.

Real - time clock 528 must be protected from tampering in order to be secure. Such protections may...

...accelerator 544, the SPU-not-initialized flag 2671, the secure mode interface switch 2658, the **real - time** clock 528, the DMA controller 2654, the MMU 540, compress/decompress block 546, and/or...542 (if present), arithmetic accelerator 544 (if present), pattern matching engine 524 (if present), and **real - time** clock 528 (if present). Enhanced switch 2663 may also act as an interpreter of control...

...to use to protect against tampering integrates security considerations at the I/O level provides on -the- fly decryption of information at release time enables a secure commercial transaction network flexible key management...

...end" set tops are a few of many examples

can be integrated in traditional and real time operating systems

Distributed

provides distribution of control information and reciprocal control information and mechanisms supports...

...of handling and control
management environment for distributed, occasionally connected but
otherwise asynchronous networked database
real time and time independent data management
supports "agent" processes

Transparent

can be seamlessly integrated into existing...

...compatibility between different computer hardware and architectures (which may, for example, be manufactured by different vendors).

Operating systems also enable computer "peripheral device" manufacturers

to far more easily supply compatible equipment...

...independently distribute control information over very low bandwidth connections that may or may not be "real time" connections. ROS 602 provided by the preferred embodiment is "network friendly," and can be implemented...at the operating system I/O level (which is below the access level), and provides "on -the-fly" decryption of information at release time. These features permit non-secure storage of ROS 602...

...and compact

loadable into resource constrained environments such as for example minimally configured SPUs 500 dynamically updatable extensible by authorized users integratable into object or procedural environments secure.

In the preferred...

- ...processing using host processor or other general purpose resources that may be available within an **electronic** appliance 600. Any service may be provided by such a secure HPE 655. In the...
- ...620 may also include an "interceptor" 692 that transmits and/or receives one or more **real time** data feeds 694 (this may be provided over cable(s) 628 for example), and routes one or more such data feeds appropriately while providing "translation" functions for **real time** data sent and/or received by electronic appliance 600 to allow "transparency" for this type...
- ...to the transparency provided by redirector 684 (and/or it may generate one or more real time data feeds).

Secure ROS Components and Component Assemblies
As discussed above, ROS 602 in the...individual load modules may be
reenterable and reusable. In order for components 690 to be dynamically
updatable, they may be individually addressable within a global public
name space. In view of...

- ...content types, content provider objectives, transaction types and client requirements. In addition, the ability to **dynamically** assemble independently deliverable components at execution time based on particular objects and users provides a...
- ...ROS 602, and may interact with drivers and other hardware managers that provide communications and interactivity with physical devices.

RPC Manager 732
ROS 602 in a preferred embodiment is designed around...

- ...more RPC based services. In addition to supporting SPUs 500, the RPC interface permits the **dynamic** integration of external services and provides an array of configuration options using existing operating system...
- ...interface to the remainder of the operating system. Such modularization

and standardized interfacing permits different vendors operating system programmers to create different portions of the operating system independently, and also allows...

...preferred embodiment, the object switch may include the following elements:

a stream router 758;

a real time stream interface(s) 760 (which may be connected to real time data feed(s) 694);

a time dependent stream interface(s) 762;

a intercept 692;

a...

...or more routing tables 766; and

buffering/storage 768. Stream router 758 routes to/from " real time " and "time independent" data streams handled respectively by real time stream interface(s) 760 and time dependent stream interface(s) 762. Intercept 692 intercepts I/O requests that involve real - time information streams such as, for example, real time0 feed 694. The routing performed by stream router 758 may be determined by routing tables...

...may be standardized and published to support add-on service modules developed by third party vendors, and to facilitate scalability by making it easier to program ROS 602. The preferred embodiment...

...732 during rights operating system 602 initialization. It permits a service manager to load any **dynamically** loadable components and to initialize any device and memory required by the service. The service... database interface 748. The database interface 748 between ROS 602 and external, third party database **vendors**' commercial database manager 730 may be an open standard to permit any database **vendor** to implement a VDE compliant database driver 750 for their products. ROS 602 may encrypt...

...or other information that is to be included within the object to be created in **order** to define or organize the content into "atomic elements" specified by the user. As explained...

...control character between each "atomic element") or implicit. Object switch 734 may receive static and **dynamic** content (e.g., by way of time independent stream interface 762 and **real time** stream interface 760), and is capable of accessing and retrieving stored content or other information...

...and other VDE information to/from the outside world. Communications subsystem 776 may support a real time content feed 684 from a cable, satellite or other telecommunications link.

Secure Processing Environment 503...a single threaded SPE 503 may, as a practical matter, limit the ability of outside vendors to create load modules 1100 since there can be no assurance that they will not cause a "deadly embrace" with other VDE processes about which outside vendors may know little or nothing. Moreover, the context swapping of a partially updated record might...

- ...may also eliminate the capability to support audit processing concurrently with other processing. For example, real time feed processing might have to be shut down in order to audit budgets and meters...
- ...this virtual paging solution might be workable for allowing single threading in some applications, the **vendor** limitations mentioned above may limit the use of such single threaded implementations in some cases
- ...For example, a type of "two-phase commit" processing of the type used by database **vendors** may be used to allow data structure sharing between processes. To implement this "two-phase...
- ...memory area of the block. This "dope vector" may include the block number, support for **dynamic** paging of data elements, and a marker to detect memory overwrites. Memory manager 578 may... ...cause different interrupt handlers to be executed.
- A "timer tick" interrupt is generated when the real time RTC 528 "pulses". The timer tick interrupt is processed by a timer tick interrupt handler...a power fail interrupt when it detects an imminent power fail condition. This may require immediate action to prevent loss of information. For example, in the preferred embodiment, a power fail...
- ...CLAIMS method according to any of the preceding claims, wherein the decryption program engages in an **interactive** secure dialogue to demonstrate that it has not been tampered with.
- 9. A decryption program...

21/3,K/3 (Item 2 from file: 348)

DIALOG(R)File 348:EUROPEAN PATENTS

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01898247

Systems and methods for secure transaction management and electronic rights protection

Systeme und Verfahren zur Verwaltung von gesicherten Transaktionen und zum Schutz von elektronischen Rechten

Systemes et procedes pour gerer des transactions securisees et pour proteger des droits electroniques

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PATENT (CC, No, Kind, Date): EP 1531379 A2 050518 (Basic) EP 1531379 A3 060222

APPLICATION (CC, No, Date): EP 2004078195 960213;

PRIORITY (CC, No, Date): US 388107 950213

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...SPECIFICATION and

(c) interests in electronic credit and electronic currency storage, communication, and/or use including electronic cash, banking, and purchasing.

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...interests in electronic credit and electronic currency storage, communication, and/or use -- this can include electronic cash, banking, and purchasing; and

(d) interests in **electronic** information derived, at least in part, from use of other electronic information.

VDE Functional Properties...

...rights of a number of different parties, and a number of different rights protection schemes, simultaneously;

(e) is able to preserve the rights of parties through a series of transactions that...

...and tax collection.

Contrast With Traditional Solutions

Traditional content control mechanisms often require users to purchase more electronic information than the user needs or desires. For example, infrequent users of shrink-wrapped software...

... auditing of electronic information; and

) a secure system for currency, compensation and debit management. For electronic commerce, a rights application, under the preferred embodiment of the present invention, can provide electronic...

...a history of one's use of a product or paying taxes on one's **electronic purchases**). VDE flexibility allows its users to electronically implement and enforce common social and commercial ethics...

- ...invention will also provide an important foundation for trusted and efficient home and commercial banking, electronic credit processes, electronic purchasing, true or conditionally anonymous electronic cash, and EDI (Electronic Data Interchange). VDE provides important enhancements for improving data security in...of content and/or appliance control information can be submitted by different parties in an electronic business value chain enabled by the present invention. These parties create control information sets through...
- ...may also be extended as new control information is submitted by existing participants. With VDE, electronic commerce participants are free to structure and restructure their electronic commerce business activities and relationships...
- ...regardless of the type of VDE activity.
- VDE prevents many forms of unauthorized use of **electronic** information, by controlling and auditing (and other administration of use) electronically stored and/or disseminated...
- ...example, software application and game publishers, database publishers, cable, television, and radio broadcasters, electronic shopping vendors, and distributors of information in electronic document, book, periodical, e-mail and/or other forms...
- ...and/or streams of data. VDE may also be used, for example, for multi-site " real time " interaction such as teleconferencing, interactive games, or on-line bulletin boards, where restrictions on, and/or auditing of, the use...
- ...into through the use of VDE can be enforced reliably. These agreements may have both " dynamic " transaction management related aspects, such as content usage control information enforced through budgeting, metering, and
- ...commerce and data security participants to reflect their priorities and requirements through a process of **iteratively** shaping an evolving extended electronic agreement (electronic control model). This shaping can occur as content...
- ...portions, classes and/or other groupings of content.

 Distribution using VDE may package both the electronic content and control information into the same VDE container, and/or may involve the delivery...
- ...encrypted) communications between said secure subsystems. Said server location may also be used for near real time, frequent, or more periodic secure receipt of content usage information from said user installation, with...a given transaction to occur are met. This includes the secure execution of any required load modules and the availability of any required, associated data. For example, required load modules and
- ...activities, wherein said control processing activities may involve a sequence of required control factors;
-) support dynamic user selection of information subsets of a VDE electronic information product (VDE controlled content). This...

- ...database records, and
-)) byte offsets representing increments of logically related information. VDE supports as many simultaneous predefined increment types as may be practical for a given type of content and business...
- ...a highly configurable content control system. Under the present invention, content control models can be iteratively and asynchronously shaped, and otherwise updated to accommodate the needs of VDE participants to the...
- ...or certain control information by selection amongst optional control information (permissions record) control methods. This **iterative** (or concurrent) multiple participant process occurs as a result of the submission and use of...and/or participant classes (types)) in a network of VDE content handling participants.
-) support multiple simultaneous control models for the same content property and/or property portion. This allows, for example...
- ...feature of the present invention enables such flexibility of metering control mechanisms to accommodate a simultaneous, broad array of: (a) different parameters related to electronic information content use; (b) different increment units (bytes, documents, properties, paragraphs, images, etc.) and/or...
- ...managed content. Such metering is a flexible basis for ensuring payment for content royalties, licensing, purchasing, and/or advertising. A feature of the present invention provides for payment means supporting flexible...
- ...are performed remote to VDE controlled content end-user VDE locations by assessing, for example, purchases, and/or requests, for electronic properties by a given VDE installation. Applications for such reconciliation activities include assessing whether the...and to produce a VDE electronic agreement from such a process. This process can be interactive and the VDE agreement formulation process may employ artificial intelligence expert system technology that learns...
- ...information related to a transaction, with credit and/or electronic currency being transferred to a merchant and/or clearinghouse and transaction information flowing back to the card. Such a card can... ... as a convergence point for financial activities of a consumer regarding many, if not all, merchant, banking, and on-line financial transactions, including supporting home banking activities. A consumer can receive...
- ...or periodic docking for a financial transaction and/or information communication such as a user/ merchant transaction. Backing up at least the current transaction during a connection with another party's...
- ...credit for VDE transactions might require an audit method that records the time of an electronic purchase, and/or a user might require a method that summarizes usage information for reporting to...be supported by virtual distribution environment 100 include:
- C home banking and electronic payments;
- C electronic legal contracts;
- C distribution of "content" such as electronic printed matter, video, audio, images and computer programs; and

C secure communication of private information...

...appropriate compensation, consumers received goods and services only after they handed cash over to a seller. Although information utility 200 may deliver information by transferring physical "things" such as electronic storage...take advantage of VDE functions 604.

SECURE PROCESSING UNIT 500

Each VDE node or other **electronic** appliance 600 in the preferred embodiment may include one or more SPUs 500. SPUs 500...

- ...of, and where appropriate, payment for VDE objects 300 (through the use of prepayments, credits, real time electronic debits from bank accounts and/or VDE node currency token deposit accounts). SPU 500...
- ...SPU 500 includes microprocessor 520, an encrypt/decrypt engine 522, a DMA controller 526, a real time clock 528, a bus interface unit ("BIU") 530, a read only memory (ROM) 532, a...
- ...microprocessor 520 to the other components (e.g., encrypt/decrypt engine 522 via line 538a, real time clock 528 via line...functions. These various programs and associated data are executed and manipulated primarily by microprocessor 520.

Real Time Clock (RTC) 528

In the preferred embodiment, SPU 500 includes a **real time** clock circuit ("RTC") 528 that serves as a reliable, tamper resistant time base for the...

- ...of a disabling and/or destruction of processes and/or information as described above, the **electronic** appliance 600 may require a secure VDE communication with an administrator, clearinghouse, and/or distributor...
- ...and RAM 534, etc.). DMA controller 526 may have multiple channels to handle multiple transfers **simultaneously**. In some implementations, a separate DMA controller 526 may be omitted, and any necessary data...
- ...to protect against tampering
- C integrates security considerations at the I/O level
- C provides on -the- fly decryption of information at release time
- C enables a secure commercial transaction network
- C flexible...
- ...set tops are a few of many examples

C can be integrated in traditional and real time operating systems

Distributed

C provides distribution of control information and reciprocal control information and mechanisms...

...and control

C management environment for distributed, occasionally connected but otherwise asynchronous networked database

C real time and time independent data management

C supports "agent" processes

Transparent

C can be seamlessly integrated...

- ...compatibility between different computer hardware and architectures (which may, for example, be manufactured by different vendors). Operating systems also enable computer "peripheral device" manufacturers to far more easily supply compatible equipment...independently distribute control information over very low bandwidth connections that may or may not be "real time" connections. ROS 602 provided by the preferred embodiment is "network friendly," and can be implemented...
- ...at the operating system I/O level (which is below the access level), and provides " on -the- fly " decryption of information at release time.

 These features permit non-secure storage of ROS 602...
- ...C loadable into resource constrained environments such as for example minimally configured SPUs 500
- C dynamically updatable
- C extensible by authorized users
- C integratable into object or procedural environments
- C secure...
- ...620 may also include an "interceptor" 692 that transmits and/or receives one or more real time data feeds 694 (this may be provided over cable(s) 628 for example), and routes one or more such data feeds appropriately while providing "translation" functions for real time data sent and/or received by electronic appliance 600 to allow "transparency" for this type...
- ...to the transparency provided by redirector 684 (and/or it may generate one or more real time data feeds).
- Secure ROS Components and Component Assemblies
 As discussed above, ROS 602 in the...of the price the content
 distributor intended to charge. Similarly, if the element establishes an
 electronic credit card, then an ability to substitute a different
 element could have disastrous consequences in...
- ...individual load modules may be reenterable and reusable. In order for components 690 to be **dynamically** updatable, they may be individually addressable within a global public name space. In view of...
- ...platforms, thereby making the method scalable and/or portable across a wide range of different electronic appliances.

 UDEs 1200 and MDEs 1202 may store data for input to or output from...
- ...content types, content provider objectives, transaction types and client requirements. In addition, the ability to **dynamically** assemble independently deliverable components at execution time based on particular objects and users provides a...
- ...ROS 602, and may interact with drivers and other hardware managers that provide communications and interactivity with physical devices.

RPC Manager 732

ROS 602 in a preferred embodiment is designed around...
...more RPC based services. In addition to supporting SPUs 500, the RPC interface permits the **dynamic** integration of external services and provides an array of configuration options using existing operating system...

...interface to the remainder of the operating system. Such modularization and standardized interfacing permits different vendors /operating system programmers to create different portions of the operating system independently, and also allows...

...preferred embodiment, the object switch may include the following elements:

a stream router 758;

a real time stream interface(s) 760 (which may be connected to real time data feed(s) 694);

a time dependent stream interface(s) 762;

a intercept 692;

a...

...or more routing tables 766; and

buffering/storage 768. Stream router 758 routes to/from " real time " and "time independent" data streams handled respectively by real time stream interface(s) 760 and time dependent stream interface(s) 762. Intercept 692 intercepts I/O requests that involve real - time information streams such as, for example, real time feed 694. The routing performed by stream router 758 may be determined by routing tables...

...may be standardized and published to support add-on service modules developed by third party vendors, and to facilitate scalability by making it easier to program ROS 602. The preferred embodiment...

...732 during rights operating system 602 initialization. It permits a service manager to load any **dynamically** loadable components and to initialize any device and memory required by the service. The service... database interface 748. The database interface 748 between ROS 602 and external, third party database **vendors** 'commercial database manager 730 may be an open standard to permit any database **vendor** to implement a VDE compliant database driver 750 for their products. ROS 602 may encrypt...

...control character between each "atomic element") or implicit. Object switch 734 may receive static and dynamic content (e.g., by way of time independent stream interface 762 and real time stream interface 760), and is capable of accessing and retrieving stored content or other information...and other VDE information to/from the outside world. Communications subsystem 776 may support a real time content feed 684 from a cable, satellite or other telecommunications link.

Secure Processing Environment 503...

...a single threaded SPE 503 may, as a practical matter, limit the ability of outside vendors to create load modules 1100 since there can be no assurance that they will not cause a "deadly embrace" with other VDE

processes about which outside vendors may know little or nothing. Moreover, the context swapping of a partially updated record might...

...may also eliminate the capability to support audit processing concurrently with other processing. For example, real - time feed processing might have to be shut down in order to audit budgets and meters associated with the monitoring process.

One way to provide a...

...this virtual paging solution might be workable for allowing single threading in some applications, the **vendor** limitations mentioned above may limit the use of such single threaded implementations in some cases

...For example, a type of "two-phase commit" processing of the type used by database vendors may be used to allow data structure sharing between processes. To implement this "two-phase...

...memory area of the block. This "dope vector" may include the block number, support for **dynamic** paging of data elements, and a marker to detect memory overwrites. Memory manager 578 may...last step, the Figure 15b process may, if desired, deallocate the "initialization" event task in **order** to free up resources.

Once a channel 594 has been constructed in this fashion, it...

... cause different interrupt handlers to be executed.

A "timer tick" interrupt is generated when the **real - time** RTC 528 "pulses." The timer tick interrupt is processed by a timer tick interrupt handler...

...a power fail interrupt when it detects an imminent power fail condition. This may require immediate action to prevent loss of information. For example, in the preferred embodiment, a power fail...

... Time Base Manager 554

The time base manager 554 supports calls that relate to the **real time** clock ("RTC") 528. In the preferred embodiment, the time base manager 554 is always loaded...

...be used, for example, as a process to "age" keys by incorporating the value of real - time RTC 528 as parameters. It can be used to make keys site specific by incorporating...655) is a function of:

C complexity of the component assemblies used

C number of simultaneous component assembly operations

C amount of internal SPU memory available

C speed of algorithm for block encryption/decryption

The complexity of component assembly processes along with the number of simultaneous component assembly processes is perhaps the primary factor in determining performance. These factors combine to...

21/3,K/4 (Item 1 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2008 WIPO/Thomson. All rts. reserv.

00922114 **Image available**

CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES

REAL TIME "QUALITY ORDER" VALIDATION SYSTEME DE GESTION DE COMMANDE INTERNET PERSONNALISEE ENDOSSANT LA

COMMANDE DE QUALITE >= EN TEMPS REEL

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CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES REAL TIME "QUALITY ORDER" VALIDATION

Fulltext Availability: Detailed Description Claims

English Abstract

A real time, customer specific Web Order Management (WOM) system (10) is disclosed in which a trade customer can order products from a product via a computer network such as the public internet (30). A "firewall" (24) may be provided to keep the system secure. The WOM provides validation to the buyer that the order received from the buyer is a "quality order," which as an example may mean that an entire truckload (in most countries) is being ordered from a distributor or a warehouse. The WOM system may have a global reach and the customer access provided by means of a standard web browser and an Internet Service Provider. Buyer can order at any time and the WOM system will assist the buyer in creating a "quality order" during a single on - line session, so that the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand as originally entered if it turns out to be a

quality order. The WOM system thereby validates the order in real time.

French Abstract

L'invention porte sur un systeme de gestion de commande Internet (WOM) personnalisee et en temps reel permettant a un client (acheteur) de commander des produits a...

- ...publique. Ce systeme peut comporter un <= pare-feu >= afin de proteger ledit systeme. Le systeme **WOM** confirme a l'acheteur que la commande recue de l'acheteur est une <= commande de...
- ...d'un seul endroit, tel qu'un centre de distribution ou un entrepot. Le systeme **WOM** peut offrir une gamme tres large et son acces, pour la partie au commerce, est...
- ...peuvent passer une commande a n'importe quel moment qui leur convient, et le systeme **WOM** aidera l'acheteur a passer une <= commande de qualite >= au cours d'une seule session...
- ...non, selon qu'il s'agit d'une commande de qualite ou non. Le systeme WOM valide alors la commande en temps reel, pratiquement en face du client/acheteur.

Detailed Description

CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES REAL TIME "QUALITY ORDER" VALIDATION

44CROSS REFERENCE TO RELATED APPLICATION"
This application claims the benefit of.U.S. Provisional Application...
...60/261,491 filed January 12, 2001.

TECfMCAL FEELD

The present invention relates generally to computerized product ordering systems and is particularly directed to a real time, customer specific on - line product ordering system of the type which allows trade customers to place orders directly to a manufacturer/distributor over a computer network, such as the...

...component of a public network known as the Internet), and to receive validation substantially in real time that a "quality order" has been entered.

Background of the Invention

When **trade** customers order products from a manufacturer or a distributor of the manufacturer's goods, historically a...

- ...sent electronically via electronic data interchange (EDI) to the manufacturer or the distributor. If the **trade customer** is in a hurry, then the purchase order may be telephoned directly to a sales...
- ...When large quantities of goods are ordered so that they may essentially require an entire trailer load for delivery, the purchaser or "buyer" may have several options, and perhaps could order several different products from a particular distributor or manufacturer to create the "truckload" of goods. However, the purchaser[buyer may not be aware of the normal shipping requirements for a truckload of goods, and may attempt to instigate an order that is not a "quality order," which means

that there is not a true **truckload** of goods since the trailer would not be adequately filled, or that the quantity exceeded the capacity for a single trailer. The purchaser/**buyer** would not necessarily be aware of these problems at the time.

When this occurs, historically...

...OF THE INVENTION Accordingly, it is an advantage of the present invention to create a **Web Order Management (WOM)** system that can receive purchase orders from a **trade customer** that uses the public internet, or other suitable computer network, in which "quality orders" are **interactively** achieved and made apparent to the **trade customer** 's buyer during an on-line session with the seller.

It is another advantage of the present invention to provide a substantially real time WOM system in which a customer - specific product catalog is made available to the buyer by use of a computer display that acts as a virtual "order pad," in which...

...requirements.

2 It is a further advantage of the present invention to provide a substantially real time manufacturer/distributor.

It is yet another advantage of the present invention to provide a substantially real time separately finished.

It is still another advantage of the present invention to provide a method for entering orders for products over a computer network, including providing a substantially real time WOM system, at least one remote buyer 's computer system (such as a PC) and a communications link therebetween, in which an order pad screen is displayed at the remote buyer 's computer system (under control of the WOM system) that displays all products available for purchase by a buyer using the buyer 's computer system, or that instead displays only a pre-selected subset of the products available for purchase by a buyer using the buyer 's computer system. Each product list comprises a plurality of products that may or may...

...another by at least one common characteristic, and the products are pre-selected by the buyer. The buyer then enters ordering information such as quantities of products into predetermined locations or "quantity input fields" on the order pad screen until, under control of the WOM system, a quality order is achieved. The buyer then submits the quality order to the WOM system, by selecting the predetermined "submit" command.

It is yet a further advantage of the...

...provide a method for entering orders for products over a computer network, including providing a WOM system, a first remote buyer 's computer system, a communications link therebetween, a second buyer 's computer system, and a communications link between the WOM system and the second remote buyers' computer system. Under control of the WOM system, a first product catalog screen is displayed at the first remote

buyer 's computer system, and only a first set of pre-determined products is displayed for a first buyer to select from, in which the first set of pre-determined products is a first subset of all products sold by way of the WOM system; the first set of pre-determined

products is selected by an administrator of the WOM system. Under control of the WOM system, a second product catalog screen is displayed at the second buyer's computer system, and only the second set of pre-determined products is displayed for the second buyer to select from, in which the second set of pre-determined products is a second, different subset of all products sold by way of the WOM system and is selected by a WOM administrator.

It is still a further advantage of the present invention to provide a method for entering orders for products over a computer network, including providing a WOM system, a buyer 's computer system, and a communications link therebetween; under control of the WOM system, displaying at the buyer 's computer system an order pad screen which displays a list (or plurality) of products that are available for purchase by the buyer using the buyer 's computer system; the buyer then enters ordering information such as quantities into the ...into the quantity input fields on the order pad screen. Then, under control of the WOM system, the buyer achieves a quality order for one of the first of second orders (and is notified as such by the WOM); and finally places the quality order to the WOM system, by selecting at least one predetermined command.

To achieve the foregoing and other advantages...

...products over a computer network is provided, in which the method comprises: (1) providing a web order management (WOM) system, at least one buyer's computer system, and a communications link therebetween; (2) displaying at the buyer's computer system, under control of the WOM system, an order pad screen that displays all products available for purchase by a buyer using the buyer's computer system, or that displays only a pre-selected customer specific subset of the products available for purchase by the buyer using the buyer's computer system, in which said subset of the products comprises a list of one or more products that are pre-selected by the buyer; (3) the buyer then interactively entering ordering information (such as quantities) at predetermined locations (or fields) on the order pad screen until, under control of the WOM0 system, a quality order is validated in substantially real time; and (4) the buyer finally submitting the validated quality order to the WOM system, by selecting at least one predetermined command (such as the "submit" command).

In accordance...

...products over a computer network is provided, in which the method comprises: (1) providing a web order management (WOM) system, a first buyer's computer system, a

communications link therebetween, a second buyer's computer system, and a communications link between the WOM system and the second buyer's computer system; (2) displaying at the first remote buyer's computer system, under control of the WOM system, a first product catalog screen in which only a first set of pre-determined products is displayed for a

first buyer to select from, in which the first set of pre-determined products is a first...

...diagrammatic view as a partial block diagram, depicting the major computer components used in a **Web Order Management** system according to the principles of the present invention.

Figures 2A-2B are a flow...

...the logical operations that make up a computer program which may be used in the **WOM** system of Figure 1.

Figures 3A-3B are a flow chart of the "Company Profiles...
...portion of the logical operations that may make up the computer program used in the **WOM** system of Figure 1.

Figure 4 is a flow chart of the "Truck-Brands Sub...

...portion of the logical operations that may make up the computer program used in the **WOM** system of Figure 1.

Figure 5 is a flow chart of the "P&G CTLC...

...portion of the logical operations that may make up the computer program used in the **WOM** system of Figure 1.

Figures 6A-6B are a flow chart of the "P&G...

...portion of the logical operations that may make up the computer program used in the **WOM** system of Figure 1.

Figure 7 is a flow chart of the "Customer Administrator Role" portion of the logical operations that may make up the computer program used in the WOM system of Figure 1.

Figures 8A-8B are a flow chart of the "Company Profiles...

...portion of the logical operations that may make up the computer program used in the **WOM** system of Figure 1.

Figure 9 is a flow chart of the "Buyer Role" portion of the logical operations that may make up the computer program used in the WOM system of Figure 1.

Figures IOA-10B are a flow chart of the "Web Orders Sub-System Screen Flow-Buyer Role" portion of the logical operations that may make up the computer program used in the WOM system of Figure 1.

Figure 11 is a flow chart of the "Company Profiles Sub-System Screen Flow- **Buyer** Role" portion of the logical operations that may make up the computer program used in...

...is a flow chart showing the logical operations of one possible computer program of the **WOM** system of Figure 1 which provides a customer's specific list of products, in which...

...in the accompanying drawings, wherein like numerals indicate the same

elements throughout the views.

A Real Time, Customer specific Web Order Management (WOM) system is provided in which a trade customer (as a buyer) can order products from a large manufacturer or distributor, such as a large manufacturer of consumer products. The WOM system allows the trade customer / buyer to access the WOM system via the public internet (or other sutiable network) through a "firewall" that is optionally...

...the manufacturer/distributor to keep the system secure. Once the trade customertbuyer has accessed the WOM system and provided the proper security codes (such as passwords), the WOM system can insure that the order received from the buyer is a "quality order," which means that an entire truckload (in most countries) is being ordered from a single location, such as a distributor or...

...processing, by preventing the formerly typical manual intervention and rework between the customer and the seller.

Once the **WOM** system has **generated** a **quality order**, it then provides the information to backend order processing systems, which may be different from one country or region to. Of course, the **WOM** system itself could be enhanced to take over the backend order processing, if desired.

Since the trade customer typically uses the public internet, the WOM system has a global reach and access for the trade customer is fairly simple, by means of a standard web browser and an Internet Service Provider. Once connected into the WOM system, buyers can order at any time when it is convenient for them, and the WOM system will assist the buyer in creating a it quality order "during a single on - line session. In this way, the buyer is made aware in substantially real time that the order needs to be reworked during the session, or the order can stand...

...The Referring now to the drawings, Figure 1 shows the major system components of a **Web Order Management (WOM)** system 10, as according to the present invention. In Figure 1, a system for interactively purchasing goods is depicted in which the **WOM** system 10 communicates to a buyer that uses a remote personal computer (PC) system at 40, via the public internet 30, through a firewall 24. The buyer would typically be using a computer system which has a central processing unit (CPU) 42 which has a system memory 44, as well as a display

monitor 46. The **buyer** 's computer system 40 would also include a modem 48, or some other type of...

...into the internet 30. It is appreciated that this additional equipment (i.e. as a buyer 's computer system) is typically necessary to access the WOM system functionality. However, for purposes of this description, providing the capability to access the WOM system having the functionality described is sufficient. In other words, programming of a computer to...

...practice the invention within the meaning of the claims. It is not

necessary for the **WOM** system owner to provide the **buyer** with a computer system and the means of accessing the **WOM** system. This is particularly true if the public interriet is used for the computer network...

...invention.

A suitable security mechanism, such as firewall 24 may provides secure access by the **buyer**'s computer system 40 into the **WOM** system 10. The human user at the **buyer**'s computer system 40 will typically provide some type of password or other security information that corresponds to the user name before passing through firewall 24.

The WOM system 10 includes a central processing unit (CPU) 12 with a corresponding memory system 14...

...likely be a high-speed telecommunications link.

processing system 22 will receive ordering information from **WOM** system 10, and the backend order processing system 22 will execute the shipping and billing...

...a backend order processing system 22 is used, it may be desired to provide the **WOM** system 10 with the ability to receive a command to place an order "on hold...

...could suspend processing by the backend order processing system 22 until such time as the buyer desires to continue processing of the order.

This on hold functionality could also be provided in a WOM system in which there is no separate backend order processing system, but in which order processing is integrated into the WOM system 10 itself.

Figures 2-11 are flow charts showing some of the important logical decisions and functions of the WOM system 10 of the present invention. Each of the flow chart symbols on Figures 2...text of the link changes from one user to the next, such as where the (Buyer Name) might by "Jonathan Thomas," or where the (Company Namel might be "ABC Inc." A "frameset" is a screen that contains multiple frames, allowing access to multiple related capabilities simultaneously. The identification code a screen title located in the topmiddle box are that of the...

...monitor, such as the user's monitor 46.

Instead, each of the "screens" of the WOM system 10 may only use a portion of the display area of the monitor 46, in which case there would likely be two or more of these "screens" being displayed simultaneously on the monitor 46. An example of this is depicted in Figure 13, in which

...05-07 on Figure 13 are only one example of a computer display in the **WOM** system 10 that uses multiple "screens," as defined herein.

Figures 2A-AB shows the application...
...is an employee who is authorized to access
I I
adn-finitrative functions of the WOM system 10 for

adn-finistrative functions of the WOM system 10 for Procter & Gamble.

This type of system will also be referred to herein as the "P&G system," or simply as "P&G." FLOW CHART DESCRIPTIONS FOR **BUYER** ROLE.

GI: "Log-in"

Beginning at reference numeral 100, this is the screen (on Figures...

- ...procedure can be used to enter many different places in the logic flow of the **WOM** system 10, and therefore, the same Log-in logic functions are found in several places...
- ...5) incorrect attempts, the user ID is locked out.

G2: "Home Page"

This is the **WOM** Home Page (on Figures 2A, 49 59 6A, 7, 8A, 9, 10A, and 11) for the **Buyer** that provides links to all areas of the **WOM** system that are appropriate for a **Buyer**. On Figure 9, these links are as follows.

View Invoices (to 11, Invoice List).

View...2A, 5, 6A, 7, and 9) is a text page that describes anything new within **WOM** or within P&G that the owner wishes to make the user aware of.

13...

...a different brand of this product grouping.

Change View - display information in a different format.

Customer Specific Product Catalog: The Order Pad Panel (07) will list only the products that included in the Customer Specific Product Catalog. The Customer Specific Product Catalog is a sub-set of all the products that P&G sells that...

...can be available to different customers, and are listed appropriately.

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Easy Typing: When a **buyer** is entering a quantity, he or she can use the easy typing feature.

P&G...on Figures 3A, 5, 6A, 8A, and 1 1) which displays all the information that **WOM** 10 has about the customer. This information includes.

All "ship to" name and addresses; All...

...addresses:

All P&G Account Handlers Names; and All user ID's and names of **WOM** users for this customer.

P2d: "Edit Buyer Form"
This screen (on Figures 2B, 3A, 5, 8A, and 1 1) allows the user...

... This information includes.

Password;

Order Pad Display Defaults; and

Name.

I a5

P3d: "Confirm Edit Buyer"

This screen (on Figures 2B, 3A, 8A, and I 1) acknowledges the user's command to update the **buyer** information with a confirmation message, or can go to the Company Profile, or return to...

...successful.

FLOW CHART DESCRIPTIONS FOR P&G (SYSTEM'S) ADMINISTRATOR ROLE.

GI: "Log-in" (see Buyer Role description, above).

GIO: "What's New" (see Buyer Role description, above).

"Other Links" (see Buyer Role description, above).

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P4: "Password Change Form" (see Buyer Role description, above).

P5: "Password Change Confirmed" (see Buyer Role description, above).

11: "Invoice List" (see Invoice Sub-System within Buyer Role)

12: "Invoice Details" (see Invoice Sub-System within **Buyer** Role description, above).

03: List of Previously Submitted Orders (see Web Orders Sub-System within **Buyer** Role description, above).

09: "Order Details" (see Web Orders Sub-System within **Buyer** Role description, above).

P2d: "Edit Buyer Form" (see Company Profiles Sub-System within Buyer Role description, above).

P3d: "Edit Buyer Form" (see Company Profiles Sub-System within Buyer Role description, above).

G2: "Home Page"

This screen (on Figures 2A, 5, 6A, 7, 8A, 9, 10A, and I 1) is the **WOM** Home Page for the P&G Administrator that provides links to all areas of the **WOM** system 10 that are appropriate for a P&G Administrator. On Figures 2A-2B, these List CTLC's (to G5, CTLC List).

List Pending Buyers (to G7, Pending Buyer List).

View Invoices (to 11, Invoice List). List Companies for Delete (to G8, Companies Flagged...

...screen (on Figures 2A, 3A, 5, and 6A) displays a list of all customers within **WOM** for the particular country that the P&G Administrator is associated with.

G4: "P&G...

...Figure 2B) displays a list of all systems administrators who have administrative access to the **WOM**.

G5: "CTLC List"

This screen (on Figure 2B) displays a list of all P&G...

...Handlers within this country if arriving at this screen via the Home Page

GT "Pending Buyer List"

This screen (on Figure 2B) displays of list of all Pending Buyers that have been created by Customer Administrators for all customers within WOM 10 for the particular country the P&G

Administrator is associated with

G8: "Companies Flagged...

- ...Figure 2B) displays a list of customers that should no longer be included in the **WOM** system 10. From this screen the user can choose to delete the customer (remove from...
- ...2B) displays a list of customer addresses that should no longer be included in the **WOM** system 10. From this screen the user can choose to delete the address (remove from...
- ...2B, 3A, and 8B) allows the P&G Administrator to reset the password of a buyer, or to cancel an entry and return to the User List.

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P7: "Password Reset...

...Figure 2B, 3A, and 8B) confirms that the password was successfully reset for the selected buyer (via the Password Reset Form screen P6).

P8: "Create User Form" This is the screen...

...3A, and 8B) that allows the P&G Administrator to create and add a new buyer to the system within a selected customer, or to cancel an entry and return to the User List.

FLOW CHART DESCRIPTIONS FOR COMPANY PROFILES SUB-SYSTEM.

PI: "Company Profile" (see Buyer Role description, above).

P2d: "Edit Buyer Form" (see Buyer List description, above).

P3d: "Confirm Edit Buyer" (see Buyer List description, above).

5 P& "Password Reset Form" (see above description).

P7: "Password Reset Confirmed...

...or who is able to edit the customer order pad, and default language for new buyers can be changed on this screen.

P2b: "Edit Bill To"

This screen (on Figures 3A...

...3A and 8A) confirms that changes made to the customer administrator were successful.

P9: "Delete Buyer Form"

This screen (on Figures 3B and 8B) displays the list of **buyers** for a customer and allows them to be deleted. The user places a check mark next to each **buyer** to be deleted and then presses the delete button.

"PGViewUserProfile" screen

This screen (on Figures 3B and 8B) allows a new **buyer** to be created or the information about a current **buyer** to be modified. These functions are entered from the Company Profile screen (PI), and their outputs are directed to either the Edit **Buyer** Form screen (P2d) or the Create User Form screen (P8).

FLOW CHART DESCRIPTIONS FOR TRUCK...that were made.

FLOW CHART DESCRIPTIONS FOR P&G CTLC ROLE.

GI: "Log-in" (see Buyer Role description, above).

GIE: "Log-in Error" (see Buyer Role description, above).

GIO: "What's New" (see **Buyer** Role description, above). "Other Links" (see **Buyer** Role description, above).

- G3: "Company List" (see P&G Administrator Role description, above).
- 11: "Invoice List" (see Invoice Sub-System within **Buyer** Role description, above).
- 12: "Invoice Details" (see Invoice Sub-System within **Buyer** Role description, above).
- 03: "List of Previously Submitted Orders" (see Web Orders Sub-System within **Buyer** Role description, above).
- 09: "Order Details" (see Web Orders Sub-System within **Buyer** Role description, above).
- PI: "Company Profile" (see Company Profiles Sub-System within **Buyer** Role description, above).

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P2d: "Edit Buyer Form" (see Company Profiles Sub-System within Buyer Role description, above).

G2: "Home Page"

This screen (see Figure 5) is the WOM Home Page for the P&G CTLC (Customer Team Logistics Coordinator) that provides links to all areas of the WOM system that are appropriate for a CTLC. On Figure 5, these links are as follows...

...P I.

FLOW CHART DESCRIPTIONS FOR P&G ACCOUNT HANDLER ROLE.

- GI,: "Log-in" (see Buyer Role description, above).
- GIE: "Log-in Error" (see Buyer Role description, above).
- GIO: "What's New" (see Buyer Role description, above).
- "Other Links" (see Buyer Role description, above).
- G3: "Company List" (see P&G Administrator Role description, above).
- 11: "Invoice List" (see Invoice Sub-System within **Buyer** Role description, above).
- 12: "Invoice Details" (see Invoice Sub-System within **Buyer** Role description, above).
- 03: "List of Previously Submitted Orders" (see Web Orders Sub-System within **Buyer** Role description, above).
- 09: "Order Details" (see Web Orders Sub-System within **Buyer** Role description, above).
- PI: "Company Profile" (see Company Profiles Sub-System within **Buyer** Role description, above).
- P4: "Password Change Form" (see Company Profiles Sub-System within **Buyer** Role description, above).
- P5: "Password Change Form" (see Company Profiles Sub-System within **Buyer** Role description, above).

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G2: "Home Page"

This screen (see Figure 6) is the **WOM** Home Page for the P&G Administrator that provides links to all areas of the **WOM** system that are appropriate for a CTLC (Customer Team Logistics Coordinator). On Figure 6, these...

...the CTLC were successful.

FLOW CHART DESCRIPTIONS FOR COMPANY ADMINISTRATOR ROLE.

- GI: "Log-in" (see Buyer Role description, above).
- GIE: "Log-in Error" (see Buyer Role description, above).
- G10: "What's New" (see Buyer Role description, above).
- "Other Links" (see Buyer Role description, above).
- II: "Invoice List" (see Invoice Sub-System within **Buyer** Role description, above).
- 12: "Invoice Details" (see Invoice Sub-System within **Buyer** Role description, above).
- Cl: "Custom Order Pad" (see Buyer Role description, above).

C2: "Control Panel" (see Buyer Role description, above).

C3: "Order Pad" (see **Buyer** Role description, above).

C3a: "Full Catalog" (see Buyer Role description, above).

C3b: "COP Summary" (see Buyer Role description, above).

03: "List of Previously Submitted Orders" (see Web Orders Sub-System within **Buyer** Role description, above).

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: "Order Details" (see Web Orders Sub-System within **Buyer** Role description, above).

G2: "Home Page"

This screen (on Figure 7) is the **WOM** Home Page for the P&G Administrator that provides links to all areas of the **WOM** system that are appropriate for a CTLC (Customer Team Logistics Coordinator). On Figure 7, these...

...FOR COMPANY PROFILES SUB-SYSTEM.

P2e: "Edit Admin Form" (see Company Profiles Sub-System of Buyer Role description, above).

P2a: "Edit Company Form" (see Company Profiles Sub-System of **Buyer** Role description, above).

P2b: "Edit Bill To Form" (see Company Profiles Sub-System of **Buyer** Role description, above).

P2c: "Edit Ship To Form" (see Company Profiles Sub-System of **Buyer** Role description, above).

P2d: "Edit Buyer Form" (see Company Profiles Sub-System of P&G Administrator Role description, above).

P3e: "Confirm Edit Admin" (see Company Profiles Sub-System of Buyer Role description, above).

P3a: "Edit Company" (see Company Profiles Sub-System of **Buyer** Role description, above).

P3b: "Confirm Edit Bill To" (see Company Profiles Sub-System of **Buyer** Role description, above).

P3c: "Confirm Edit Ship To" (see Company Profiles Sub-System of **Buyer** Role description, above).

P3d: "Confirm Edit **Buyer**" (see Company Profiles Sub-System of P&G Administrator Role description, above).

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PI: "Company Profile" (see Company Profiles Sub-System of **Buyer** Role description, above).

P4: "Password Change Form" (see Company Profiles Sub-System of **Buyer** Role description, above).

P5: "Password Change Confirmed" (see Company Profiles Sub-System of **Buyer** Role description, above).

P6: "Password Reset Form" (see P&G Administrator Role description, above).

PT...

...description, above).

P8: "Create User Form" (see P&G Administrator Role description, above).

P9: "Delete **Buyer** Form" (see Company Profiles Sub-System of P&G Administrator Role description, above).

"PGViewUser Profile...

...or who is able to edit the customer order pad, and default language for new buyers can be changed on this screen.

FLOW CHART DESCRIPTIONS FOR PRODUCT FILTERING.

There are three levels of product filtering available in the WOM system.

- 1) Entire P&G Product;
- 2) Customer Specific Product Catalog; and
- 3) Custom Order Pad.

The different types of product filtering are described...

...P&G Product Catalog is a listing of all products that are made available within **WOM** to be sold. What is contained in this listing is fully controlled by P&G.

In reference to the Customer Specific Product Catalog, in many instances P&G does not make all of its products available...

- ...Puerto Rico. Not every item is available on every island. To accommodate this requirement, if customer specific product catalogs" were created. A customer specific product catalog contains a listing of all products that are made available to a specific...
- ...user is entering quantities, he or she does not want to scroll through the entire customer specific product catalog. This is why the Custom Order Pad capability was created. It allows the customer to select a sub-set of their customer specific product catalog and create their own Custom Order Pad. It will contain a sub-set of the Customer Specific Product Catalog. What is contained in this listing is fully controlled by the customer.

The...

...of products that might be found on a typical set of catalog pages using the **WOM** system 10. The Entire P&G Product Catalog is in the left column, and each of the **Customer Specific** Product Catalogs and Custom

Order Pads are a sub-set of the Entire P&G...

...provided in Figure 13.

Once in the Order Pad function, a step 202 searches the WOM 's database for the particular customer's identification number that is presently entering a transaction. After that has been found, a step 204 searches the database at the WOM system 10 for this particular customer's list of products. It will be understood that...

...of products that are associated with this particular group. On the other hand, if the **buyer** had not previously selected a particular product grouping before entering the Order Pad screen 04...

...as Procter & Gamble.

Figure 13 depicts a computer display screen that may appear on the **buyer** 's monitor 46, for example. This particular screen is the Order Pad (04), and includes...

...INTERNET EXPLORER'.

Figure 13 also shows the custorriized information which may be used in the **WOM** system 10. For example, an information panel designated at "05" is displayed showing the brand...

...hand side of Figure 13, and provides certain ordering information that is useful to the **buyer** as he or she begins to add products to the list that will make up...

...order. The numbers that are on the control panel indicate fixed maximums and minimums for **truckloads** or pallet sizes, however, the "current" information shown in numeric form is **interactive**, and these numbers will automatically change as products are added to the order list.

The...Pad frameset (i.e., the 04 frameset) is designed to make it easy for the **buyer** to increase his or her quantities to achieve a "quality order" for an entire **truckload**, in typical situations.

As noted above, different information can be displayed on the Order Pad

...can be used for the Order Pad screen or frameset 04.

As discussed above, the "Buyer Role" depicted on Figure 10 may allow for incomplete orders to be opened and later finalized, if desired by the buyer who may decide to be interrupted to open at least one additional order while the...

...re-open that incomplete order. This screen 02 will show all "paper" (or incomplete) orders simultaneously that are still not yet completed.

Also as discussed above, the Order Pad frameset 04 can be filtered by the systems administrator 20 of the **WOM** system 10. In the example provided herein, this would be a P&G systems administrator...

...person can limit the choice of products made available to each customer by offering a customer - specific product catalog that will be displayed on the Order Pad screen 04 (e.g., the...

...by both parties in advance that only certain products will be available to that particular buyer or customer. Therefore, the P&G administrator can "filter" the entire P&G product line...

...up on such screens for each individual customer.

It will be understood that the term "web order management" (or "WOM") refers to functions performed by a computer system that nominally is in communication with multiple buyers or customers via the public internet; hence the word "web," which refers to the "World Wide Web," which is based upon the internet. It will also be understood that the "web order management computer system" also refers to any type of networked computer system that performs the functions...

...firewall may potentially be reduced or eliminated.

It will further be understood that the terms "buyer " and "administrator" each refer to one or more human beings that operate a computer system, typically either the remote buyer 's computer (e.g., computer-CPU 42) or the host web order management system's computer (e.g., computer-CPU 12). In other words, a "buyer " could be restricted to consisting of a single human being for a very small customer, or a "buyer " could consist of literally hundreds of different human beings who each have the responsibility and authority to place orders at the buyer 's computer 42. Similarly, an "administrator" could consist of a single human being in the case of a small company that either hosts a web order management system or uses the WOM system as a buyer, On the other hand, if the administrator works for the hosting web order management system of a large company (e.g., an employee or contractor for The Procter and...

... authority to perform the administrative functions described above.

Finally, it will be understood that the "buyer's computer system" and "WOM system" (or "web order management system") tem-iinology as used below in the claims could refer to a single computer system, or a multiple cluster or network of computers. For example, the "buyer's computer system" would likely comprise a personal computer, but could easily instead comprise a workstation, or even a minicomputer system. The hosting WOM computer system will likely be a much more powerful computing system, since it will be tasked to communicate with multiple users virtually simultaneously in real time; such realistic systems will likely be multi-tasking and may also utilize parallel processors. Certainly...

Claim

1 A method for **interactively** validating and entering orders for products over a computer network, said method comprising:

- (a) providing a web order management computer system, a remote buyer 's computer
- system, and a communications link therebetween;
- (b) displaying at said remote buyer's computer system, under control of said web order management computer system, an order pad screen that displays at least one of. (i) all products available for purchase by a

buyer using said remote buyer's computer system, and (ii) only a pre-selected customer specific subset of the products that are available for purchase by a buyer using said remote buyer's computer system, wherein said subset of the products is pre-selected by said buyer:

(c) said buyer interactively entering ordering information at predetermined locations on said order pad screen until, under control of said web order management computer system, a quality order is validated in substantially real time; and (d) said buyer submitting said validated quality order to said web order management system, by selecting at least one predetermined command. 2 The method as recited in claim 1, further comprising: when said buyer enters a quantity as part of the step of placing said quality order, said web order management system provides the buyer with an "easy typing" feature that automatically converts a number of pallets or layers of...

...the same products.

3 The method as recited in claim 1, further comprising: when said buyer enters a quantity as part of the step of placing said quality order, said web order management system automatically determines a "pack level" for each individual product that is available for purchase using said web order management system.

4 The method as recited in claim 1, wherein said pre-selected customer specific subset of the products that are available for purchase by a buyer comprises a group of products that are related to one another by a least one common characteristic.

- . A customer specific method for interactively validating and entering orders for products
- over a computer network, said method comprising:
- (a) providing a web order management system, a first remote buyer 's computer system, a communications link therebetween, second remote buyer 's computer system, and a communications link between said web order management system
- and said second remote buyer 's computer system;
- (b) displaying at said first remote buyer 's computer system, under control of said web order management computer system, a first product catalog screen in which only a first set of pre-determined products is displayed for said first buyer to select from, wherein said first set of pre-determined products is a first subset of all products sold by way of said web order management system, and wherein said first set of pre-determined products is selected by an administrator of said web
- order management system; and
- (c) displaying at said second remote buyer 's computer system, under control of said web order 'management computer system, a second product catalog screen in which only a second set of pre-determined products is displayed for said second buyer to select from, wherein said second set of pre-determined products is a second, different subset of all products sold by way of said web order

management computer system, and wherein said second set of pre-detem-lined products is selected by an administrator of said web

order management system.

6 The method as recited in claim 5, wherein said first set of pre-determined products represents all products that can be purchased by said first buyer when using said web order management computer system, and wherein said second set of pre-determined products represents all products that can be purchased by said second buyer when using said web order management system.

7 The method as recited in claim 5, wherein said first set of pre-determined products represents a subset of all products that can be purchased by said first buyer when using said web order management computer system, and wherein said second set of pr edetermined products represents a subset of all products that can be purchased by said second buyer when using said web order management system.

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. The method as recited in claim 5, further comprising: displaying on at least one additional remote buyer 's computer system, under control of said web order management computer system, at least one additional product catalog screen in which only at least one additional set of pre-determined products is displayed for said at least one additional remote buyer to select from, wherein said at least one additional set of pre-determined products is an additional, different subset of all products sold by way of said web order management computer system, and wherein said at least one additional set of predetermined products is selected by an administrator of said web order management system.

- 9 A method for validating and entering orders for products over a computer network, said method comprising:
- (a) providing a web order management computer system, a remote buyer 's computer

system, and a communications link therebetween;

- (b) displaying at said remote buyer's computer system, under control of said web order management system, an order pad screen which displays a plurality of products that are available for purchase by a buyer using said remote buyer's computer system:
- (c) said buyer entering ordering information at predetermined locations on said order pad screen and either: (i) completing...
- ...enter ordering information for said first order or said second order under control of said web order management system, until receiving a message from said web order management system that a quality order had been

achieved for one of said first and second orders; and

- (d) said buyer submitting said quality order to said web order management system, by selecting at least one predetermined command.
- 10 The method as recited in claim 9, wherein after said second order is commenced, said buyer completes said second procedure and finishes said second order before going back to said first...
- ...The method as recited in claim 9, wherein after said second order is commenced, said buyer does not complete a second procedure and finish said second order at that time, and...

...incomplete order to complete the first procedure and finish the first order; and later said buyer goes back to said second, incomplete order to complete the second procedure and finish the...

...before finishing either of said first order or said second order.

14 A method for **interactively** validating and entering orders for products over a computer

network, said method comprising the steps of:

(a) providing a web order management computer system, said web order

management computer system being capable of being connected to a remote buyer 's computer system;

- (b) causing an order pad screen to be displayed at said remote buyer's computer system under control of said web order management computer system, said order pad screen displaying at least one of the group consisting of: (i) all products available for purchase using said remote buyer's computer system, and (ii) only a pre-selected customer specific subset of the products that are available for purchase using said remote buyer's computer system, wherein said subset of the products is pre-selected by said buyer;
- (c) receiving ordering information from said buyer's computer system, wherein said ordering information is entered at predetermined locations on said order pad screen;
- (d) interactively evaluating said ordering information to determine if such information represents a quality order and providing to said buyer 's computer system information pertaining to the quality order status of said ordering information such that updated ordering information may be repetitively received

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and evaluated in substantially real time until a quality order is received and

validated: and

- (e) receiving from said **buyer** 's system computer a validated quality though the selection of at least one predetermined command.
- 15 A customer specific method for interactively validating and entering orders for products

over a computer network, said method comprising:

(a) providing a web order management computer system, said web order

management computer system being capable of being connected to at least a first remote buyer 's computer system and a second remote buyer 's computer system; (b) causing a first product catalog screen to be displayed at said first remote buyer 's computer system under control of said web order management computer system, in which only a first set of pre-determined products is displayed, wherein...

...pre-determined products is a first subset of all products sold by way of said web order management system, and wherein said first set of pre-determined products is selected by an administrator of said web order management system; and

(c) causing a second product catalog screen to be displayed at said

second remote buyer's computer system under control of said web order management computer system, in which only a second set of pre-determined products is displayed, wherein...

...pre-determined products is a second subset of all products sold by way of said web order management system, wherein said second set of pre-determined products is selected by an administrator of said web order management system, and wherein said first subset of all products sold by way of said web order management system is different from said second subset of all products sold by way of said web order management system.

16 A method for ordering products over a computer network, said method comprising: (a) viewing an order pad screen displayed on a buyer computer system, wherein sa id order pad screen is under control of a web order management system, said web order management system being remote from buyer computer system, wherein said order pad screen displays a plurality of products that are available ...

...enter ordering information for said first order or said second order under control of said web order management system, until receiving a message from said web order management system that a quality order had been

achieved for one of said first and second orders; and

(d) submitting said quality order to said web order management system, by selecting at least one predetermined command.

17 A web order management system for interactively validating and entering orders for

products over a computer network, said system comprising:

(a) a host computer system, host computer system being capable of being connected

to a remote buyer 's computer system;

(b) a set of machine reading program instructions which cause an order pad screen to be displayed at said remote **buyer** 's computer system under control of said web host computer system, wherein said order pad...

...one of the group consisting of: (i) all products available for purchase using said remote buyer 's computer system, and (ii) only a pre-selected customer specific subset of the products that are available for purchase using said remote buyer 's computer system, wherein said subset of the products is pre-selected by said buyer; (e) machine readable instructions which allow for ordering information to be received from said buyer 's computer system by said host computer system;

(f) machine readable instructions which cause said...

...information to determine if such information represents a quality order

and which transmit to said buyer 's computer system information pertaining to the quality order status of said ordering information such that a user of said buyer 's computer system may enter updated ordering information which information may be repetitively received and evaluated in substantially real time until a quality order is received and

validated.

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22/3,K/1 (Item 1 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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Real time, customer specific Web Order Management (WOM) system

Patent Assignee: PROCTER & GAMBLE CO (PROC)

Inventor: PETONG P

Patent Family (4 patents, 99 countries)

Patent

Application

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Inventor: PETONG P

Alerting Abstract ...the buyer is a quality order, which as an example may mean that an entire **truckload** (in most countries) is being ordered from a single location, such as a distributor or...

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... PETONG, Patrice

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...the buyer is a "quality order," which as an example may mean that an entire **truckload** (in most countries) is being ordered from a single location, such as a distributor or a warehouse. The WOM...

...the buyer is a "quality order," which as an example may mean that an entire **truckload** (in most countries) is being ordered from a **single** location, such as a distributor or a warehouse. The WOM system may have a global...

...the buyer is a "quality order," which as an example may mean that an entire **truckload** (in most countries) is being ordered from a single location, such as a **distributor** or a warehouse. The WOM system may have a global reach and the access for...

22/3,K/2 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00922114 **Image available**

CUSTOMER SPECIFIC WEB ORDER MANAGEMENT SYSTEM WHICH PROVIDES REAL TIME

"QUALITY ORDER" VALIDATION

SYSTEME DE GESTION DE COMMANDE INTERNET PERSONNALISEE ENDOSSANT LA

COMMANDE DE QUALITE >= EN TEMPS REEL

Patent Applicant/Assignee:

THE PROCTER & GAMBLE COMPANY, One Procter & Gamble Plaza, Cincinnati, OH 45202, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

PETONG Patrice, Breslauer Strabe 13, Kelkheim, 65779 Hessen, DE, DE

(Residence), DE (Nationality), (Designated only for: US)

Legal Representative:

THE PROCTER & GAMBLE COMPANY (commercial rep.), c/o Mr. T. David Reed, 5299 Spring Grove Avenue, Cincinnati, OH 45217, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200256148 A2-A3 20020718 (WO 0256148)

Application:

WO 2002US722 20020110 (PCT/WO US02000722)

Priority Application: US 2001261491 20010112

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT (utility model) AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ (utility model) CZ DE (utility model) DE DK (utility model) DK DM DZ EC EE (utility model) EE ES FI (utility model) FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK (utility model) SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 12276

Patent Applicant/Inventor: PETONG Patrice ... Fulltext Availability: Detailed Description

English Abstract

...the buyer is a "quality order," which as an example may mean that an entire **truckload** (in most countries) is being ordered from a distributor or a warehouse. The WOM system...

Detailed Description

... When large quantities of goods are ordered so that they may essentially require an entire trailer load for delivery, the purchaser or "buyer" may have several options, and perhaps could order several different products from a particular distributor or manufacturer to create the "truckload" of goods. However, the purchaser[buyer may not be aware of the normal shipping requirements for a truckload of goods, and may attempt to instigate an order that is not a "quality order," which means that there is not a true truckload of goods since the trailer would not be adequately filled, or that the quantity exceeded ...the order received from the buyer is a "quality order," which means that an entire truckload (in most countries) is being ordered from a single location, such as a distributor or...order. The numbers that are on the control panel indicate fixed maximums and minimums for truckloads or pallet sizes, however, the "current" information shown in numeric form is interactive, and these...buyer to increase his or her quantities to achieve a "quality order" for an entire truckload, in typical situations.

As noted above, different information can be displayed on the Order Pad

?

ABSTRACT FILES

File 2:INSPEC 1898-2008/Feb W4

(c) 2008 Institution of Electrical Engineers

File 35:Dissertation Abs Online 1861-2008/Nov

(c) 2008 ProQuest Info&Learning

File 65:Inside Conferences 1993-2008/Mar 18

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File 99: Wilson Appl. Sci & Tech Abs 1983-2008/Jan

(c) 2008 The HW Wilson Co.

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(c) 2008 The New York Times
File 475: Wall Street Journal Abs 1973-2008/Mar 24
    (c) 2008 The New York Times
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
    (c) 2002 The Gale Group
Set Items Description
S1 1824522 ORDER OR ORDERS OR ORDERING
    180704 PURCHASE OR PURCHASES OR PURCHASING
    13899 (S1 OR S2)(5N)(ONLINE OR ON()LINE OR COMPUTERI? OR AUTOMAT-
     E? OR ELECTRONIC?)
S4
     3940 (S1 OR S2)(5N)INTERNET
S5
     549 WOM OR WEB(1W)ORDER()MANAGEMENT
S6 1952615 REAL()TIME OR REALTIME OR INTERACTIV? OR ITERATIVE? OR BAC-
      K()FORTH OR BACKWARD()FORWARD OR DYNAMIC? OR SIMULTAN? OR CUR-
     RENT? OF INSTANT? OR IMMEDIAT? OR INSTANTAN? OR ON(1W)FLY
S7
    21810 TRADE()(CLIENT?? OR CUSTOMER??) OR TRADER OR TRADERS
    85316 VENDOR? OR SELLER? OR MERCHANT?
    54463 CUSTOMER()SPECIFIC OR BUYER??
     5499 TRUCKLOAD? OR (TRUCK OR FULL OR TRAILER??)(1W)(LOAD OR LOA-
S10
     DS)
S11
     5224 QUALITY(3N)(ORDER OR ORDERS)
S12
      109 S11(5N)(CREAT? OR GENERAT?)
S13
      17 S11(5N)(VALID? OR AUTHENTICAT? OR APPROV? OR AUTHORIZ? OR -
      AUTHORIS?)
S14
      269 (ONLINE OR ON()LINE)(5N)(SESSION OR SESSIONS)
S15
      23 S14(5N)(ONE OR SINGLE OR SAME OR SOLE)
       2 AU=(PETON, P? OR PETONG P? OR PATRICE(2)PETONG)
S16
S17
     17931 S3 OR S4 OR S5
     1885 S17 AND S6
S18
      93 S18 AND (S7:S9)
S19
       0 S19 AND (S10 OR S12 OR S13)
S20
S21
       0 S19 AND S15
       1 S19 AND S11
S22
S23
       0 S19 AND S14
S24
      66 S19 NOT PY>2001
S25
      66 RD (unique items)
S26
      33 S25 NOT VENDOR??
S27
       2 RD S16 (unique items)
?
```

22/3,K/1 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2008 ProQuest Info&Learning. All rts. reserv.

File 474:New York Times Abs 1969-2008/Mar 22

02006350 ORDER NO: AADAA-13126337 Essays in empirical market microstructure

Author: Erenburg, Grigori

Degree: Ph.D. Year: 2004

Corporate Source/Institution: State University of New York at Binghamton

(0792)

Source: VOLUME 65/03-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1052. 132 PAGES.

...of three essays in empirical market microstructure. In the first essay I investigate competition for **order** flow, market **quality**, and price discovery in the Nasdaq 100 Index Tracking Stock (QQQ). The QQQ, an AMEX...

...the effects of macroeconomic announcements on equity index markets. By employing transactions data that contain **trader** type identification codes, I examine trading patterns of exchange locals and off-exchange customers in...

...mini S&P 500 index futures around the announcements. The empirical results show that **immediately** after the announcement locals are able to time their trades better than off-exchange **traders**. I find locals to be net **buyers** (sellers) and off-exchange **traders** to be net sellers (**buyers**) after positive (negative) surprise announcements. I also compare the speed of the price reaction to...

...accelerate price adjustment to scheduled public information releases.

In the third essay I investigate the dynamics of the Island electronic communication network (ECN) limit order book around macroeconomic announcements in the market for the Nasdaq 100 equity-index tracking stock...

...quotes. The proportion of submitted limit orders decreases around announcements, which reflects the shift in traders' preferences from limit orders towards market orders in times of high informational volatility. Finally, I...

26/3,K/1 (Item 1 from file: 2) DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

08149266 INSPEC Abstract Number: C2002-02-0230B-009

Title: Electronic commerce: an Indian perspective

Author(s): Ahmad, F.

Author Affiliation: Dept. of Law, Kashmir Univ., Srinagar, India Journal: International Journal of Law and Information Technology

vol.9, no.2 p.133-70

Publisher: Oxford University Press,

Publication Date: Summer 2001 Country of Publication: UK

CODEN: IJLTFW ISSN: 0967-0769 SICI: 0967-0769(200122)9:2L.133:ECIP;1-P Material Identity Number: G134-2001-002

Language: English

Subfile: C

Copyright 2002, IEE

...Abstract: way of life. Originally confined to military establishments the Internet has, due to its speed, **interactivity** and flexibility, tremendous potential to disseminate information beyond geographical boundaries. Diverse activities which at present...

... whole globe has been converted into a market place. Manifold advantages have unfolded both for sellers as well as buyers. The seller now can

reach any part of the globe and the buyer has unlimited choice to access any seller. Efficiency has been greatly increased, paper work reduced, time lag shortened and expenses lessened. The...

...we are accustomed in a physical environment can now be executed over the Internet including, on - line advertising, on - line ordering, publishing, banking, investment, auctions, and professional services.
...Identifiers: online ordering

26/3,K/2 (Item 2 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

07750585

Title: Opening bids [online auctions]

Author(s): Thomas, E.

Journal: Supply Management p.36-7

Publisher: Personnel Publications for Chartered Inst. Purchasing & Supply

Publication Date: 21 Sept. 2000 Country of Publication: UK

CODEN: SUMAFV ISSN: 1362-2021 Material Identity Number: F147-2000-019

Language: English

Subfile: D

Copyright 2000, IEE

Abstract: Although e-commerce has freed buyers from the grind of paperwork, there are plenty of new demands on their skills. E-commerce encourages companies to source globally, for example, and buyers often have to identify new suppliers in different countries. In a study for FreeMarkets, an online auction specialist, most purchasing professionals said that finding the right suppliers was their greatest challenge. Increasing international competition also puts purchasers under pressure to cut costs. According to an increasing number of buyers, real - time electronic auctions are a good way of making suppliers share the squeeze on margins while...

... for example, suppliers compete for customers' orders of industrial parts, raw materials, commodities and services. **Buyers** can watch on screen as suppliers lower their prices until the auction is closed.

26/3,K/3 (Item 3 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

07654809 INSPEC Abstract Number: C2000-09-7120-007

Title: E-commerce is key to global competitiveness-but is there anyone you can trust in the online world?

Author(s): Talwatte, G.

Journal: Business Information Review vol.17, no.2 p.78-81

Publisher: Bowker-Saur,

Publication Date: June 2000 Country of Publication: UK

CODEN: BIREEY ISSN: 0266-3821

SICI: 0266-3821(200006)17:2L.78:CGCT;1-9

Material Identity Number: K555-2000-002

Language: English

Subfile: C

Copyright 2000, IEE

...Abstract: not just as a security issue, but as an issue covering the legal environment of **purchasing online** and the ability to be able to have **instantaneous** clarification that the person or company involved with has passed a credit verification and is...

... B database, containing information on over 57 million companies worldwide, to deliver business credentials on buyers and sellers in real - time, at the point of an E-commerce transaction, Working with key digital certificate providers and...

...Identifiers: online purchasing;

26/3,K/4 (Item 4 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

07006751

Title: Everything must go...on the World Wide Web

Author(s): Leighton, H.

Journal: Chain Store Age vol.74, no.7 p.158

Publisher: Lebhar-Friedman,

Publication Date: July 1998 Country of Publication: USA

CODEN: CSAGAW ISSN: 0193-1199

SICI: 0193-1199(199807)74:7L.158:EMWW;1-Y

Material Identity Number: D448-98007

Language: English

Subfile: D

Copyright 1998, IEE

...Abstract: Apparel catalogers are doing it, too. Now mass retailers are getting into the act. These **merchants** are using **real-time** technology to hold closeout sales directly on the World Wide Web, rather than selling to

... update inventory on a minute-by-minute basis, combined with the cost-efficiency of taking orders on the Internet, makes on - line stores an ideal medium for sales of limited quantities of overstock. This method of liquidation is most useful for apparel and gift merchants, whose clientele are accustomed to overnight markdowns on seasonal merchandise.

26/3,K/5 (Item 5 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

06837000

Title: Get by with a little help from the Web

Author(s): Rose, H.

Journal: Retail Automation vol.18, no.1 p.35-6

Publisher: RMDP Ltd,

Publication Date: Jan.-Feb. 1998 Country of Publication: UK

CODEN: REAUFA ISSN: 0263-1377

SICI: 0263-1377(199801/02)18:1L.35:WLHF;1-H

Material Identity Number: B444-98001

Language: English

Subfile: D

Copyright 1998, IEE

Abstract: The British have become enthusiastic wine buyers in the last few years, but few of us would call ourselves experts in the...

...would-be wine-buffs-over the Internet, no less-at the Web site of wine merchant Lay Q Wheeler. Late last year, the company launched what it calls the Intelligent Wine...

... and its Web software development tool Amazon, the Intelligent Wine System is more than an **electronic order** form: it is an **interactive** wine guide designed to appeal both to the discerning **buyer** and to those with a taste for wine but less knowledge of the subject.

...Identifiers: Lay Q Wheeler wine merchant; ...

... interactive wine guide...

... electronic order form

26/3,K/6 (Item 6 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

06420800

Title: From surfing to sourcing

Author(s): Tulip, S.

Journal: Supply Management vol.1, no.16 p.24-7

Publisher: Personnel Publications for Chartered Inst. Purchasing & Supply

Publication Date: 17 Oct. 1996 Country of Publication: UK

CODEN: SUMAFV ISSN: 1362-2021 SICI: 1362-2021(19961017)1:16L.24:FSS;1-N Material Identity Number: F147-96008

Language: English

Subfile: D

Copyright 1996, IEE

Abstract: In the past, many purchasing professionals have rejected electronic commerce on the Internet as the dream of enthusiasts and software sellers. Electronic commerce is taking off, fuelled by the commercial judgement of thousands of individual firms...

...Descriptors: real - time systems

26/3,K/7 (Item 7 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

05524867 INSPEC Abstract Number: C9401-7120-001

Title: Auctions as algorithms: computerized trade execution and price discovery

Author(s): Domowitz, I.; Wang, J.

Author Affiliation: Northwestern Univ., Evanston, IL, USA

Journal: Journal of Economic Dynamics and Control vol.18, no.1 p.

29-60

Publication Date: Jan. 1994 Country of Publication: Netherlands

CODEN: JEDCDH ISSN: 0165-1889

U.S. Copyright Clearance Center Code: 0165-1889/94/\$06.00

Language: English

Subfile: C

...Abstract: as a new form of market institution, characterized by communications technologies for passing messages between **traders** and a set of programmed rules that restrict the message space and process messages into...

... quotations and transactions prices, given order arrival rates conditioned on information available through the limit **order** book, are derived for an **automated** continuous auction system with price and time priority rules. The key to the analysis is the application of the theory of queues with preemptive priorities to the problem of two **interactive** queues. The model then is used to characterize the structure of the **electronic order** book in terms of the distributions of the number of buy and sell orders in...

...Identifiers: electronic order book

26/3,K/8 (Item 8 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

05316161

Title: 'Real' automation hits purchasing

Author(s): Evans-Correia, K.

Journal: Purchasing vol.113, no.6 p.61, 63, 65

Publication Date: 22 Oct. 1992 Country of Publication: USA

CODEN: PURCAO ISSN: 0033-4448

Language: English

Subfile: D

Abstract: Immediate access to information is fast becoming a buyer's most important asset. Indeed, buyers say the ability to obtain data such as supplier and purchase history, is the number one reason for automating the purchasing function. Such an automated purchasing department can mean anything from a Local Area Network (LAN) connecting three personal computers to...

Identifiers: buyers;

26/3,K/9 (Item 9 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

05050989

Title: Taking stock

Author(s): Maddox, M.

Journal: British Printer vol.104, no.10 p.41

Publication Date: Oct. 1991 Country of Publication: UK

CODEN: BRPRAK ISSN: 0007-1684

Language: English

Subfile: D

Abstract: Paper merchants are becoming increasingly computerised in order to offer a faster service. Wiggins Teape Paper (WTP) is now utilising a new computer-based information system that offers printers and other paper buyers immediate access to stock held in all of the company's eight regional depots. Combined with a new warehouse control system, the information system allows direct entry order taking and instantaneous order tracking. At the same time, WTP has adopted a more powerful stock management approach...

Identifiers: paper merchants;

26/3,K/10 (Item 10 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

04003633 INSPEC Abstract Number: D87002746

Title: Minding the till (marketing)

Author(s): Bolt, R.

Journal: Canadian Business vol.60, no.9 p.27-30

Publication Date: Sept. 1987 Country of Publication: Canada

CODEN: CABUAL ISSN: 0008-3100

Language: English

Subfile: D

...Abstract: says the software, called The Retailer, used with point-of-sale terminals and computers, takes merchants into a whole new world of instantaneous inventory control, automatic ordering and fast, easy bookkeeping. With computerisation now essential and affordable for small businesses, Bill Traxler is at the forefront of business...

26/3,K/11 (Item 11 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2008 Institution of Electrical Engineers. All rts. reserv.

03490985 INSPEC Abstract Number: D85002055

Title: Software system automates trade order entry
Journal: Bank Systems & Equipment vol.22, no.5 p.6
Publication Date: May 1985 Country of Publication: USA

CODEN: BSEQD6 ISSN: 0146-0900

Language: English

Subfile: D

Title: Software system automates trade order entry

...Abstract: Securities Processing System (VSPS). The system developed by Vista Concepts, Inc. supplies investment officers and traders with real - time information on customer asset positions. The division has transmitted and executed buy and sell orders...

...Identifiers: traders; ...

... real - time information

26/3,K/12 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2008 ProQuest Info&Learning. All rts. reserv.

01829865 ORDER NO: AADAA-13012172

Consumers' channel preferences: An integrated model

Author: Noble, Stephanie M.

Degree: Ph.D. Year: 2001

Corporate Source/Institution: University of Massachusetts Amherst (0118)

Source: VOLUME 62/04-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1507. 189 PAGES ISBN: 0-493-22487-4

...Namely, the internet is just one of many channels from which consumers' can choose to purchase products. Current articles on internet patronage, as well as the previous work on other channels, have failed to account for...

...that consumers have some type of access to the internet, which is essential for any on - line purchases. Two-thousand consumers were mailed a 6-page survey asking for their participation. Eight-hundred...

...The results showed that product class knowledge, familiarity/prior use with a purchasing channel, and **immediate** possession motives were the only predictors that influenced consumers' preferences for all three channels included...

...internet). Other factors influencing channel preferences included risk aversion, merchandise uniqueness motives, loyalty to local merchants, catalog recreation motives, and the respondent's age. Despite the large number of constructs investigated...

26/3,K/13 (Item 2 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2008 ProQuest Info&Learning. All rts. reserv.

01816984 ORDER NO: AADAA-I3003649

Essays on microstructure and the use of information in limit order markets

Author: Labys, Walter Paul

Degree: Ph.D. Year: 2001

Corporate Source/Institution: University of Pennsylvania (0175)

Source: VOLUME 62/02-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 688. 195 PAGES ISBN: 0-493-12977-4

...by-second basis, but its data set omits such critical elements as the time of order cancellation and the electronic order book's composition. In this dissertation, I develop a method to reconstruct the internal states...

...to simulate the internal state of the system over time, replicating the markets hidden microstructural dynamics.

In Chapter Two, I conduct an empirical analysis of a year's worth of reconstructed...

...a series of hypotheses relevant to order hiding. I find that order hiding decreases the **immediate** impact that a limit order has on the market while reducing the amount of undercutting...

...of orders with the market, order hiding can be a useful tool for limit order traders wishing to mitigate adverse selection risk.

In Chapter Three, I construct a theoretic model of a limit order market in which **traders** use order hiding as a strategic mechanism in the struggle for liquidity. Their interaction can be represented as a **dynamic** game of incomplete information, or signaling game, in which **traders** try to deduce the true depths contained in the book, information which has a critical...

26/3,K/14 (Item 3 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2008 ProQuest Info&Learning. All rts. reserv.

01424332 ORDER NO: AADAA-I9523612

OPTIMIZATION OF COMBINATION TRADING WITH LIMIT ORDERS (STOCK MARKET TRADING, COMMODITIES TRADING)

Author: SCHELLHORN, HENRY

Degree: PH.D. Year: 1995

Corporate Source/Institution: UNIVERSITY OF CALIFORNIA, LOS ANGELES (

0031)

Source: VOLUME 56/03-B OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1683. 192 PAGES

...Debreu securities. The market design we consider is the batched trading (periodic call) regime, where traders place mostly limit orders, but market orders are also authorized in limited quantity.

Under certain conditions on the utility functions of the traders, we prove that consistent prices are optimal, using standard duality techniques. We then develop a fixed-point algorithm to compute an optimal price and allocation in real - time. The two main steps of this algorithm are the computation of an approximate solution via...

...a path-following (homotopy) method. We describe the possibility to implement this algorithm in an **electronic** options and futures exchange, in **order** to clear the market at the opening of the trading day.

26/3,K/15 (Item 4 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2008 ProQuest Info&Learning. All rts. reserv.

01115492 ORDER NO: AAD90-22979

AN EXPLORATORY STUDY OF TRUST IN BUYER - SELLER RELATIONSHIPS

Author: HOLDEN, REED KENNETH

Degree: D.B.A. Year: 1990

Corporate Source/Institution: BOSTON UNIVERSITY (0017)

Source: VOLUME 51/03-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 932. 331 PAGES

AN EXPLORATORY STUDY OF TRUST IN BUYER - SELLER RELATIONSHIPS

This dissertation proposes and confirms that trust is a major element in evaluating relationships between buyers and sellers in an industrial purchasing situation. It confirms the need to include trust as a major construct to be measured in an interactive and dynamic model of buyer - seller relationships. Data was collected from 167 purchasing agents from seven different electronics industries regarding their purchasing of several types of electronic circuit boards.

The subsequent analysis accomplished four primary objectives. First, it developed reliable and valid...

...The second objective was to identify how trust was impacted by types of relationships between buyers and sellers. The general hypothesis was that the length of the relationship between buyers and sellers would have a positive impact on trusting attitudes held by the purchasing agent for the...

...was to develop a better understanding of what the result of trust in relationships between **buyers** and **seller** might be. When **buyers** have higher levels of trust in salespeople and a marketing company, they are likely to pursue more cooperative negotiations and open communications. Finally, **buyers** who trust the selling company are much more likely to exhibit loyal purchasing behavior toward...

26/3,K/16 (Item 1 from file: 99)
DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs
(c) 2008 The HW Wilson Co. All rts. reserv.

2575219 H.W. WILSON RECORD NUMBER: BAST00068199

Help wanted: WMS solves e-store problems

Trunk, Christopher;

Material Handling Management v. 55 no10 (2000) p. A/36-A/37

DOCUMENT TYPE: Feature Article ISSN: 1529-4897

ABSTRACT: Part of a special section on distribution considerations for Internet-based sellers. The importance of warehouse management systems (WMSs) to combat order -fulfillment problems for Internet -based sellers is explained. WMSs eliminate keying of order data, enabling real - time flow of data between the WMS and the e-store. A chart detailing this flow

26/3,K/17 (Item 2 from file: 99)
DIALOG(R)File 99:Wilson Appl. Sci & Tech Abs
(c) 2008 The HW Wilson Co. All rts. reserv.

2027954 H.W. WILSON RECORD NUMBER: BAST94039911 Transaction-oriented applications via National ISDN Patrick, Phil;

IEEE Communications Magazine v. 32 (June 1994) p. 44-8 DOCUMENT TYPE: Feature Article ISSN: 0163-6804

...ABSTRACT: equipment such as the T3POS Packet Assembly/Disassembly and the National ISDN data services provide merchants with a much more cost-effective means of obtaining leased-line-like performance for credit/debit authorization and other emerging real - time point-of-sale applications. Such applications include inventory management, electronic purchase ordering, and credit account database access. National ISDN features and complementary telecommunications devices with a market...

26/3,K/18 (Item 1 from file: 475) DIALOG(R)File 475:Wall Street Journal Abs

(c) 2008 The New York Times. All rts. reserv.

06000677

TOOLS OF TRADES OFTEN CAN BEWITCH INVESTORS IN COMMODITIES MARKETS

ANGRIST, STANLEY W Wall Street Journal, Col. 3, Pg. 1, Sec. C Tuesday January 8 1991

ABSTRACT:

Article focuses on increasing purchase of computerized, realtime quote equipment by investors seeking to obtain steady flow of prices of trades occurring in futures pits; many experts believe quote equipment may be waste of money for many traders (M)

26/3,K/19 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09406088

Alliances for the greater purchasing good

UK: B2B EXCHANGES PROVIDE A NEW STRATEGIC OPTION

Financial Times (FT) 17 Nov 2000 FT Director p.II

Language: ENGLISH

In its simplest form an online business-to-business (B2B) exchange allows a buyer to examine an online catalogue and place an order more easily. However it also has a wider benefit because it allows everyone involved in the supply chain to exchange information in real - time, resulting in increased transparency and a reduction in excess inventory levels, which in turn produces...

26/3,K/20 (Item 2 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09349913

dstore's about turn to bricks and mortar

AUSTRALIA: DSTORE GOES OFFLINE FOR EXPANSION

Australian Financial Review (AFR) 16 Aug 2000 p.32

Language: ENGLISH

Australia's online retailer dstore is poised to introduce new distribution lines via interactive television applications, mail order and cataloque, as it moves to establish a physical presence in...

... Similarly, the company also plans to set up a string of kiosks to allow its online buyers to claim their purchases. These kiosks will be set up along main traffic roadside across the country. Dstore will...

26/3,K/21 (Item 3 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09349272

Shipping, tracking portal launched

MALAYSIA: SHIPNTRACK.COM PORTAL IN SERVICE

The Star (XAT) 23 Aug 2000 Business p.8

Language: ENGLISH

... namesake portal in Malaysia. Aimed to facilitate e-commerce companies, the newly launched portal offers online buyers real - time purchasing decisions coupled with more detailed information on tracking, services and rates, while sellers on the Web can prepare, manage and send orders at a faster rate.

26/3,K/22 (Item 4 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09252296

Internet-Radio im Eigenbau

AUSTRIA: LIBRO LAUNCHES INTERNET RADIO

Der Standard (XGO) 14 Mar 2000 p.27

Language: GERMAN

Lion.cc, the internet portal of the Austrian book seller Libro, has launched an internet radio channel <for young people>. XXL-Radio is an interactive forum for music and chat. Listeners can order an Internet Radio Construction Kit from Lion.cc, which will allow them to make their own contributions...

26/3,K/23 (Item 5 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09219363

SK Brothers launches Soho online property site

MALAYSIA: SK BROTHERS BARES ONLINE PROPERTY SALE

New Straits Times (XAS) 03 Jan 2000 p.24

Language: ENGLISH

... estate agency, has kicked off a new innovative property marketing drive that enables interested house buyers to purchase properties via the

Internet. Dubbed as "Shop Office, Home Office" or Soho, the new programme is facilitated by SK Brothers' on-line property website which is accessible worldwide at eproperty.com. my. Apart from electronic purchases, the programme enables the company's negotiators to conduct business online. The eproperty website is primarily an interactive platform that will carry out a search and identify all available housing units based on the specific requirements keyed in by the interested buyers. The system also caters to sellers of housing properties. The entire Soho facility is slated to be completed by June 2000.

26/3,K/24 (Item 6 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09198534

Visit this Web site to order health products

SINGAPORE: EZYHEALTH UNVEILS HEALTH PORTAL

Business Times (XBA) 20 Nov 1999 p.8

Language: ENGLISH

...its Internet health portal that provides the public access to buy health products on the Internet. Internet users can order products like exercise machines and beauty products. There are nine merchants selling products on the website, with another five to come on in a week. The...

... Hong Kong by mid-2000. Chinese language websites will be offered but there are no immediate plans for Malay websites.

26/3,K/25 (Item 7 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09088539

Barco Graphics innove dans le "e-commerce"

BELGIUM: BARCO GRAPHICS OFFERS CAD SOFTWARE

L'Echo (EB) 13 Apr 1999 p.6

Language: FRENCH

... two computer assisted publication software products for the graphics industry ('boostX' and 'finalEye') on the Internet. The innovative real - time purchasing process allows the buyer to get a 'key' which enables the immediate access of the new software.

26/3,K/26 (Item 8 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM)

(c) 2002 The Gale Group. All rts. reserv.

09078860

LG's on-line shopping mall offers wide range of jewelry SOUTH KOREA: LG SELLS JEWELLERY ON THE NET

The Korea Herald (XBF) 19 Mar 1999 p.12

Language: ENGLISH

... be refunded 10 times the balance. The mall also features a tracking system that enables buyers to track their purchases on the Internet from order to delivery in real time.

26/3,K/27 (Item 9 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

09014810

E-business: Impact & Implications

ASIA: IBM'S ROLE IN E-COMMERCE, E-BUSINESS

Retail Asia (ABD) Sep 1998 p.10-15

Language: ENGLISH

... an IBM network to co-operate with processed food and household goods makers to share real-time sales information and develop a Continuous Replenishment Program, an instant inventory replacement system to cut...

... process by equipping its mobile sales representatives with the technology to access customer data and order stock on - line from the customer's location. According to Forrester Research, the market for e-commerce, i...

... to market popular local products to clients around the world. Similarly IBM has also installed **interactive** kiosks, that enable shoppers to buy goods ranging from clothes, travel packages to computer games...

... repudiation; Net. Commerce, a complete, scaleable, end-to-end solution for Internet business transactions; Domino. **Merchant**, an easy solution to obtain Notes users enabled with an e-commerce site and Payments...

... for channel distribution and Gateway is a robust, scaleable capacity that connects payment processor to **merchants** and certificates of authority.

26/3,K/28 (Item 10 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06669644

SES opens up online network

SINGAPORE: INTERNET SHARES TRADING SOON

The Straits Times (XBB) 8 Aug 1998 P.76

Language: ENGLISH

... Virtual Terminal Interface, a system for member firms to interface directly with its in-house computerised trading system to input orders for stocks. Vickers Ballas and Lim & Tan Securities will launch their online trading service in two months. Apart from share trading, the joint system will allow share traders to access real - time stock quotes, historical price charts, investment research and portfolio management tools. The system was developed...

... subsidiary of SES. It uses Netrust Digital certificates to verify

investors as well as an **online ordering** security system to encrypt all order information to ensure confidentiality. Vickers Ballas and Lim & Tan

26/3,K/29 (Item 11 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06492741

Billions of dollars slip through the sales Net

AUSTRALIA: INTERNET TRADING DISASTROUS
The Australian Financial Review (AFR) 03 Jul 1997 P.1

Language: ENGLISH

... trade on the Internet have competitive advantages over the conventional retailers that exist physically. Internet **traders** can offer more competitive prices to consumers as they can evade Australian taxes and duties...

...such as skis at cheaper prices as sales tax of 22% is not chargeable for orders made via the Internet. It is estimated that retailers might lose sales revenues of U\$ 2 bn if the...

...retailers are very concerned about the situation and urge the government to take corrective actions **immediately**. The Federal government, on the other hand, might lose up to AU\$ 600 mn per...

26/3,K/30 (Item 12 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06472904

...as US bank tests E-cash payments

US: INTERNET -BASED PURCHASES TO BE TESTED

Computer Weekly (CRW) 22 May 1997 p.14

Language: ENGLISH

US: INTERNET-BASED PURCHASES TO BE TESTED

... be topped up, and has been developed by Visa itself. Broderbund software, a supplier of interactive software, and CardMart Greetings, a seller of greetings cards, are among the firms taking part in the scheme, which will last...

26/3,K/31 (Item 13 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

06283365

CCM to unveil on - line hire- purchase approval MALAYSIA: CCM'S ON-LINE BY END 1996 The Star (XAT) 18 Mar 1996 Business p.6

Language: ENGLISH

CCM to unveil on - line hire- purchase approval

... Malaysia, plans to expand its retail base in the future. It will launch its hire-purchase on - line service by end 1996. The on line service will enable approval of hire-purchase loan given to potential car buyers immediately through computer. This provided that the potential buyer' application has met CCM's requirements. Before the approval given, a set of related information will be given to car salesperson by potential car buyer. Later, the car salesperson would provide this set of information to CCM branch via computer...

26/3,K/32 (Item 14 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

02506266

BT OFFERS ORDER SERVICE FOR DIALCOM PASSWORD DATABASE USERS UK - BT OFFERS ORDER SERVICE FOR DIALCOM PASSWORD DATABASE USERS Electronics Times (ECT) 16 February 1989 p3

... Gold. It believes the service will be more popular as Tradanet, the system for sending electronic component orders via computer, is not real time. Micro Marketing will continue to use Tradanet in order to shift large segments of information. However, one user of Tradanet believes that as more than 70 suppliers and buyers use the network it will remain leader.

26/3,K/33 (Item 15 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

02204386

CITICORP REGARDS GLOBE **TRADER** HAS KEY TO FUTURE GROWTH US - CITICORP REGARDS GLOBE **TRADER** HAS KEY TO FUTURE GROWTH Wall Street Computer Review (WSCR) 0 October 1988 p12 ISSN: 0738-4343

CITICORP REGARDS GLOBE TRADER HAS KEY TO FUTURE GROWTH US - CITICORP REGARDS GLOBE TRADER HAS KEY TO FUTURE GROWTH

... by Citicorp Investment Bank in introducing a technology strategy throughout its international system with Globe Trader, a workstation for traders, which the company considers to be the key to future growth in the financial market place worldwide. The installation of Globe Trader will reduce back-office paperwork, link traders and users in a realtime network, up date order entry and record keeping information online. Globe Trader is a networked version of Dec VAX2000 workstation and is linked to trading rooms through Dec Net and Ethernet. The Globe Trader workstation has been installed in Singapore, Zurich, New York, London, Frankfurt, Hong Kong, Paris and...

27/3,K/1 (Item 1 from file: 65)
DIALOG(R)File 65:Inside Conferences

(c) 2008 BLDSC all rts. reserv. All rts. reserv.

03786992 INSIDE CONFERENCE ITEM ID: CN039800196

Approche diagnostique d'un syndrome meninge dans un service d'accueil des urgences

Ferry, R.; Richoux, V.; Bellou, A.; Secondy, M.; Maignan, M.; Deibner, J.; Peton, P.; Lambert, H.

CONFERENCE: Societe nationale Française de medecine interne-Congres national: 44

REVUE DE MEDECINE INTERNE, 2000; VOL 22; SUPPL 1 P: 136s Elsevier, 2001

ISSN: 0248-8663

LANGUAGE: French DOCUMENT TYPE: Conference Abstracts
CONFERENCE SPONSOR: Societe nationale française de medecine interne

CONFERENCE LOCATION: Saint-Malo, France 2001; Jun (200106)

Ferry, R.; Richoux, V.; Bellou, A.; Secondy, M.; Maignan, M.; Deibner, J.; Peton, P.; Lambert, H.

27/3,K/2 (Item 2 from file: 65)

DIALOG(R)File 65:Inside Conferences

(c) 2008 BLDSC all rts. reserv. All rts. reserv.

03786895 INSIDE CONFERENCE ITEM ID: CN039799224

Mesure du degre de satisfaction des usagers du service d'accueil des urgences en 1997 et en 1999: etude comparative

Bellou, A.; Barbe, I.; Virion, J. M.; Ferry, R.; Secondy, M.; Ribau, N.; Grandhayes, J. P.; Maignan, M.; Deibner, J.; Peton, P.

CONFERENCE: Societe nationale Française de medecine interne-Congres national; 44

REVUE DE MEDECINE INTERNE, 2000; VOL 22; SUPPL 1 P: 90s Elsevier, 2001

ISSN: 0248-8663

LANGUAGE: French DOCUMENT TYPE: Conference Abstracts
CONFERENCE SPONSOR: Societe nationale française de medecine interne

CONFERENCE LOCATION: Saint-Malo, France 2001; Jun (200106)

...J. M.; Ferry, R.; Secondy, M.; Ribau, N.; Grandhayes, J. P.; Maignan, M.; Deibner, J.; **Peton, P.**

FULL TEXT FILES

File 20:Dialog Global Reporter 1997-2008/Mar 24

(c) 2008 Dialog

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(c) 2008 ProQuest Info&Learning

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(c) 2008 Business Wire.

File 810:Business Wire 1986-1999/Feb 28

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 - (c) 2008 Financial Times Ltd
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 - (c) 2008 PR Newswire Association Inc
- File 813:PR Newswire 1987-1999/Apr 30
 - (c) 1999 PR Newswire Association Inc
- File 634:San Jose Mercury Jun 1985-2008/Mar 21
 - (c) 2008 San Jose Mercury News
- File 624:McGraw-Hill Publications 1985-2008/Mar 24
 - (c) 2008 McGraw-Hill Co. Inc
- File 9:Business & Industry(R) Jul/1994-2008/Mar 19
 - (c) 2008 The Gale Group.
- File 275:Gale Group Computer DB(TM) 1983-2008/Mar 18
 - (c) 2008 The Gale Group
- File 621: Gale Group New Prod. Annou. (R) 1985-2008/Mar 05
 - (c) 2008 The Gale Group
- File 636:Gale Group Newsletter DB(TM) 1987-2008/Mar 18
 - (c) 2008 The Gale Group
- File 16:Gale Group PROMT(R) 1990-2008/Mar 19
 - (c) 2008 The Gale Group
- File 160:Gale Group PROMT(R) 1972-1989
 - (c) 1999 The Gale Group
- File 148:Gale Group Trade & Industry DB 1976-2008/Mar 06
 - (c)2008 The Gale Group
- File 256:TecInfoSource 82-2008/Jul
 - (c) 2008 Info.Sources Inc
- File 47:Gale Group Magazine DB(TM) 1959-2008/Mar 13
 - (c) 2008 The Gale group
- File 570:Gale Group MARS(R) 1984-2008/Mar 19
 - (c) 2008 The Gale Group
- File 635:Business Dateline(R) 1985-2008/Mar 22
 - (c) 2008 ProQuest Info&Learning
- File 477:Irish Times 1999-2008/Mar 24
 - (c) 2008 Irish Times
- File 710:Times/Sun.Times(London) Jun 1988-2008/Mar 24
 - (c) 2008 Times Newspapers
- File 711:Independent(London) Sep 1988-2006/Dec 12
 - (c) 2006 Newspaper Publ. PLC
- File 756:Daily/Sunday Telegraph 2000-2008/Mar 24
 - (c) 2008 Telegraph Group
- File 757:Mirror Publications/Independent Newspapers 2000-2008/Feb 28
 - (c) 2008
- File 387:The Denver Post 1994-2008/Mar 21
 - (c) 2008 Denver Post
- File 471:New York Times Fulltext 1980-2008/Mar 30
 - (c) 2008 The New York Times
- File 492:Arizona Repub/Phoenix Gaz 19862002/Jan 06
 - (c) 2002 Phoenix Newspapers
- File 494:St LouisPost-Dispatch 1988-2008/Mar 21
 - (c) 2008 St Louis Post-Dispatch
- File 631:Boston Globe 1980-2008/Mar 21
 - (c) 2008 Boston Globe
- File 633:Phil.Inquirer 1983-2008/Mar 24
 - (c) 2008 Philadelphia Newspapers Inc
- File 638:Newsday/New York Newsday 1987-2008/Mar 23

- (c) 2008 Newsday Inc.
- File 640:San Francisco Chronicle 1988-2008/Mar 23
 - (c) 2008 Chronicle Publ. Co.
- File 641:Rocky Mountain News Jun 1989-2008/Mar 21
 - (c) 2008 Scripps Howard News
- File 702:Miami Herald 1983-2008/Mar 18
 - (c) 2008 The Miami Herald Publishing Co.
- File 703:USA Today 1989-2008/Mar 21
 - (c) 2008 USA Today
- File 704:(Portland)The Oregonian 1989-2008/Mar 20
 - (c) 2008 The Oregonian
- File 713:Atlanta J/Const. 1989-2008/Mar 23
 - (c) 2008 Atlanta Newspapers
- File 714:(Baltimore) The Sun 1990-2008/Mar 21
 - (c) 2008 Baltimore Sun
- File 715: Christian Sci. Mon. 1989-2008/Mar 21
 - (c) 2008 Christian Science Monitor
- File 725:(Cleveland)Plain Dealer Aug 1991-2008/Mar 21
 - (c) 2008 The Plain Dealer
- File 735:St. Petersburg Times 1989- 2008/Mar 23
 - (c) 2008 St. Petersburg Times
- Set Items Description
- S1 18176099 ORDER OR ORDERS OR ORDERING
- S2 9458767 PURCHASE OR PURCHASES OR PURCHASING
- S3 1306521 (S1 OR S2)(5N)(ONLINE OR ON()LINE OR COMPUTERI? OR AUTOMAT-E? OR ELECTRONIC?)
- S4 200438 (S1 OR S2)(5N)INTERNET
- S5 6607 WOM OR WEB(1W)ORDER()MANAGEMENT
- S6 14743587 REAL()TIME OR REALTIME OR INTERACTIV? OR ITERATIVE? OR BAC-K()FORTH OR BACKWARD()FORWARD OR DYNAMIC? OR SIMULTAN? OR CUR-RENT? OF INSTANT? OR IMMEDIAT? OR INSTANTAN? OR ON(1W)FLY
- S7 1369683 TRADE()(CLIENT?? OR CUSTOMER??) OR TRADER OR TRADERS
- S8 6026905 VENDOR? OR SELLER? OR MERCHANT?
- S9 3533233 CUSTOMER()SPECIFIC OR BUYER??
- S10 162666 TRUCKLOAD? OR (TRUCK OR FULL OR TRAILER??)(1W)(LOAD OR LOADS)
- S11 53144 QUALITY(3N)(ORDER OR ORDERS)
- \$12 938 \$11(5N)(CREAT? OR GENERAT?)
- S13 222 S11(5N)(VALID? OR AUTHENTICAT? OR APPROV? OR AUTHORIZ? OR AUTHORIS?)
- S14 25759 (ONLINE OR ON()LINE)(5N)(SESSION OR SESSIONS)
- S15 2116 S14(5N)(ONE OR SINGLE OR SAME OR SOLE)
- S16 0 AU=(PETON, P? OR PETONG P? OR PATRICE(2)PETONG)
- S17 1463299 S3:S5
- S18 19441 S17(5N)S6
- S19 803 S18(5N)(S7:S9)
- S20 0 S19(5N)(S10 OR S12 OR S13)
- S21 0 S19(5N)A15
- S22 0 S19(5N)S11
- S23 27 S19(5N)SHIPPING
- S24 10 RD (unique items)
- S25 2 S19 AND S10
- S26 5 S19 AND S11
- S27 5 S26 NOT S25

S28 1 RD (unique items)

24/3,K/1 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

60081404 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Litle & Co. Offers HoliCents for Merchants and Consumers this Holiday Season

PR NEWSWIRE (US)

November 14, 2007

JOURNAL CODE: WPRU LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1221

... confirmation of your purchase, shipping method etc. And, it's always advisable to work with merchants who offer real - time online tracking of your purchase and its shipping. And, with their push-back-to-the-web, most catalog retailers also offer this service...

24/3,K/2 (Item 2 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

14001176 (USE FORMAT 7 OR 9 FOR FULLTEXT)

MAPICS, Inc. Announces Aggressive Plans for New Collaborative Storefront

BUSINESS WIRE

November 29, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 858

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... TeamWeRX Commerce enables customers to search their manufacturer's Web site and online catalog for immediate product information such as online order status, inventory availability and customer specific pricing. Customers may specify desired shipping options including automatic calculation of freight charges and tracking number assignments, and specify payment options...

24/3,K/3 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2008 Dialog. All rts. reserv.

09340856 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Irvine, Calif.-Based Online Grocer Fills Top Position

Christine Malamanig

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (BAKERSFIELD CALIFORNIAN)

January 29, 2000

JOURNAL CODE: KBKC LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 261

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Web site was operational in early October 1999. The online business connects buyers and sellers in the produce industry, offering real - time quotes and online ordering and shipping information.

Flood said he will miss working in Bakersfield. "If there's a better family...

24/3,K/4 (Item 4 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

06623367 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Concentric Network Unleashes Latest E-Commerce Service Package, Offering Real-Time Transaction Processing and Advanced Merchandising Tools PR NEWSWIRE

August 10, 1999

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 895

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... products and departments, back-office administration tools, advanced store reporting, customer management tools, built-in shipping and tax calculator, real - time credit card processing with secure order/payment encryption and an automated Internet Merchant Account application process. Concentric provides free technical support, available 24 hours a day, 7 days...

24/3,K/5 (Item 1 from file: 610) DIALOG(R)File 610:Business Wire

(c) 2008 Business Wire. All rts. reserv.

00418387 20001129334B6324 (USE FORMAT 7 FOR FULLTEXT)

MAPICS, Inc. Announces Aggressive Plans for New Collaborative Storefront-TeamWeRX Commerce to Provide Manufacturers with Framework for Online Catalog Solution

Business Wire

Wednesday, November 29, 2000 14:33 EST

JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 854

TeamWeRX Commerce enables customers to search their manufacturer's Web site and online catalog for immediate product information such as online order

status, inventory availability and customer specific pricing. Customers may

specify desired shipping options including automatic calculation of freight

charges and tracking number assignments, and specify payment options...

24/3,K/6 (Item 1 from file: 613)

DIALOG(R)File 613:PR Newswire

(c) 2008 PR Newswire Association Inc. All rts. reserv.

0002706354 I077104B092B711DC9C29EBE40FA6DE98 (USE FORMAT 7 FOR FULLTEXT)

Litle & Co. Offers HoliCents for Merchants and Consumers this Holiday Season Practical sense for both merchants and consumers to save time, hassle and cents in card-not-present transactions between merchant and

PR Newswire

Wednesday, November 14, 2007 T13:00:00Z

JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 1,264

...confirmation of your purchase,

shipping method etc. And, it's always advisable to work with

merchants who offer real - time online tracking of your purchase and its

shipping. And, with their push-back-to-the-web, most catalog

retailers also offer this service...

24/3,K/7 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

1124074 • NYM105

AT&T and HP Strategic Alliance to Deliver New Electronic Commerce Services; Collaboration Focuses on E-Commerce, Intranets, and Extranets

DATE: July 14, 1997 11:23 EDT WORD COUNT: 1,111

...its high-speed

links into financial processing networks

- -- automatically calculates U.S. sales tax and shipping charges
- -- performs real time credit-line checks
- -- provides electronic order notification to sellers
- -- creates digital receipts for AT&T SecureBuyers, "smart statements" that

list and track purchases for...

24/3,K/8 (Item 2 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

0978416

DCTU012

SPACEWORKS OFFERS SUITE OF INTERNET-BASED BUSINESS-TO- BUSINESS ELECTRONIC

COMMERCE SOFTWARE PRODUCTS

DATE: July 30, 1996 10:16 EDT WORD COUNT: 777

...orders received directly into back-office

systems

Credit card payment authorization and product allocation to buyers

in real time

Electronic verification of government purchase orders

Customer specification of shipping and billing options

Distribution of sales leads and product information to dealers and

sales reps...

24/3,K/9 (Item 1 from file: 275)

DIALOG(R)File 275:Gale Group Computer DB(TM)

(c) 2008 The Gale Group. All rts. reserv.

02490702 SUPPLIER NUMBER: 72607509 (USE FORMAT 7 OR 9 FOR FULL TEXT)

LANGUAGE:

Newproducts.(Product Announcement)

Enterprise Systems Journal, 16, 4, 54

April, 2001

DOCUMENT TYPE: Product Announcement ISSN: 1053-6566

English RECORD TYPE: Fulltext; Abstract WORD COUNT: 792 LINE COUNT: 00073

... TeamWeRX Commerce enables customers to search their manufacturer's Web site and online catalog for immediate product information, such as online order status, inventory availability and customer specific pricing. Customers may specify desired shipping options, including automatic calculation of freight charges and tracking number assignments, and specify payment options...

24/3,K/10 (Item 1 from file: 635)

DIALOG(R)File 635:Business Dateline(R)

(c) 2008 ProQuest Info&Learning. All rts. reserv.

0724399 96-82898

SpaceWorks offers suite of Internet-based business-to-business electronic commerce software products

Sara, Liz

PR Newswire (New York, NY, US) p1

PUBL DATE: 960730 WORD COUNT: 723

DATELINE: Rockville, MD, US, South Atlantic

TEXT:

...orders received directly into back-office

systems

* Credit card payment authorization and product allocation to buyers

in real time

- * Electronic verification of government purchase orders
- * Customer specification of shipping and billing options
- * Distribution of sales leads and product information to dealers and

sales reps...

? 25/3,K/1 (Item 1 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

45225692 (USE FORMAT 7 OR 9 FOR FULLTEXT)

JLG Industries 2005 Analyst Field Trip - Morning Session - Part 2

FAIR DISCLOSURE WIRE

October 01, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4126

... works by having barcode labels, labeled bins that simply get scanned when empty. This activity immediately places and electronic order directly to the vendor to replenish that bin. As I presented last year, just in time has taken us...

... themselves. We still use milk runs to increase deliveries without increased rate costs by consolidating **truckloads** for less than **truckload** quantities. Today, in order to significantly reduce shipping costs on the large raw mats (ph...

25/3,K/2 (Item 2 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

36327051 (USE FORMAT 7 OR 9 FOR FULLTEXT)

JLG Industries Analyst Meeting - Part 2

FAIR DISCLOSURE WIRE

June 08, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4429

... works by having bar coded label bins that simply get scanned when empty. This activity **immediately** places an **electronic** order directly to the **vendor** to replenish the bin. Not too long ago, just in time was cutting edge at...

... vendors themselves. We use melfrins (ph) to increase deliveries without increased freight costs by consolidating **truckloads** for the less than

truckload supplies. Just for example, we have recently added 10 distinct melfrins to service component part...

28/3,K/1 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

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12887167 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Sightstreet.com Launches E-Commerce Marketplace for Ophthalmic Community PR NEWSWIRE

September 18, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 969

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... communication eliminates order errors, achieves faster delivery turnaround and improves the overall quality of the **order** transaction process, thereby creating a more efficient ophthalmic industry.

"Sightstreet.com's proprietary technology and...

?

ADDITIONAL FILES

- File 1:ERIC 1965-2008/Feb
 - (c) format only 2008 Dialog
- File 2:INSPEC 1898-2008/Feb W4
 - (c) 2008 Institution of Electrical Engineers
- File 5:Biosis Previews(R) 1926-2008/Mar W3
 - (c) 2008 The Thomson Corporation
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 - (c) 2008 NTIS, Intl Cpyrght All Rights Res
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- File 8:Ei Compendex(R) 1884-2008/Mar W2
 - (c) 2008 Elsevier Eng. Info. Inc.
- File 9:Business & Industry(R) Jul/1994-2008/Mar 19
 - (c) 2008 The Gale Group
- File 10:AGRICOLA 70-2008/Feb
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- File 11:PsycINFO(R) 1887-2008/Mar W3
 - (c) 2008 Amer. Psychological Assn.
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 - (c) 2008 The Gale Group
- File 14:Mechanical and Transport Engineer Abstract 1966-2008/Feb
 - (c) 2008 CSA.
- File 15:ABI/Inform(R) 1971-2008/Mar 22
 - (c) 2008 ProQuest Info&Learning
- File 16:Gale Group PROMT(R) 1990-2008/Mar 19
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- File 18:Gale Group F&S Index(R) 1988-2008/Mar 19
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 - (c) 2008 Amer.Chem.Soc.
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File 31: World Surface Coatings Abs 1976-2008/Feb

(c) 2008 PRA Coat. Tech. Cen.

File 33:Aluminium Industry Abstracts 1966-2008/Mar

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File 34:SciSearch(R) Cited Ref Sci 1990-2008/Mar W4

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(c) 2006 ABC CLIO Inc.

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File 40:Enviroline(R) 1975-2008/Feb

(c) 2008 Congressional Information Service

File 41:Pollution Abstracts 1966-2008/Mar

(c) 2008 CSA.

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(c)2008 ProQuest Info&Learning

File 45:EMCare 2008/Mar W3

(c) 2008 Elsevier B.V.

File 46:Corrosion Abstracts 1966-2008/Feb

(c) 2008 CSA.

File 47:Gale Group Magazine DB(TM) 1959-2008/Mar 13

(c) 2008 The Gale group

File 49:PAIS Int. 1976-2007/Nov

(c) 2007 Cambridge Scientific Abstracts Inc.

File 50:CAB Abstracts 1972-2008/Feb

(c) 2008 CAB International

File 51:Food Sci.&Tech.Abs 1969-2008/Mar W3

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File 52:TSCA Chemical Substances Inventory 2003/OCT

(c) 2005 ACS

File 53:FOODLINE(R): Science 1972-2008/Mar 19

(c) 2008 LFRA

File 54:FOODLINE(R): Market 1979-2008/Mar 20

(c) 2008 LFRA

File 56:Computer and Information Systems Abstracts 1966-2008/Feb

(c) 2008 CSA.

File 57:Electronics & Communications Abstracts 1966-2008/Mar

(c) 2008 CSA.

File 58:GeoArchive 1974-2008/Jan

(c) 2008 Geosystems

File 59:FOODLINE(R): LEGAL 1972-2007/NOV 29

(c) 2008 LFRA

File 60:ANTE: Abstracts in New Tech & Engineer 1966-2008/Mar

(c) 2008 CSA.

File 61:Civil Engineering Abstracts. 1966-2008/Mar

(c) 2008 CSA.

File 62:SPIN(R) 1975-2008/Mar W1

(c) 2008 American Institute of Physics

File 63:Transport Res(TRIS) 1970-2008/Jan

(c) fmt only 2008 Dialog

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(c) 2008 CSA.

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(c) format only 2008 Dialog

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(c) 2008 Elsevier B.V.

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(c) 2008 CSA.

File 70:SEDBASE 1996/Jan Q1

(c) 2006 Elsevier B.V.

File 71:ELSEVIER BIOBASE 1994-2008/Mar W2

(c) 2008 Elsevier B.V.

File 73:EMBASE 1974-2008/Mar 20

(c) 2008 Elsevier B.V.

File 74:Int.Pharm.Abs 1970-2008/Jan B2

(c) 2008 The Thomson Corporation

Set Items Description

S1 17090289 (ORDER OR ORDERS OR ORDERING(5N)(REAL()TIME OR REALTIME OR INTERACTIV? OR ITERATIVE? OR BACKWARD()FORWARD OR DYNAMIC? OR SIMULTAN? OR CURRENT? OF INSTANT? OR IMMEDIAT? OR INSTANTAN? - OR ON(1W)FLY))

S2 526 S1(5N)(WOM OR WEB(1W)ORDER()MANAGEMENT)

S3 93940 TRUCKLOAD? OR (TRUCK OR FULL OR TRAILER??)(1W)(LOAD OR LOADS)

S4 7 S2 AND S3

S5 5 RD (unique items)

0 S2 AND (QUALITY()(ORDER OR ORDERS OR ORDERING))

S7 21495 S1(5N)(CUSTOMER()SPECIFIC OR BUYER??)

S8 764552 S1(5N)(ONLINE OR ON()LINE OR COMPUTER!? OR AUTOMATE? OR ELECTRONIC?)

S9 1687 S8 AND S3

S10 25 S9 AND (CUSTOMER()SPECIFIC)

S11 25 S10 NOT S5

S12 12898 (ONLINE OR ON()LINE)(5N)(SESSION OR SESSIONS)

S13 1043 S12(5N)(ONE OR SINGLE OR SAME OR SOLE)

S14 0 S13 AND S11

S15 23 RD S11 (unique items)

\$16 13 \$15 NOT PY>2001

WORD COUNT: 2400

5/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

02093405 63936690

Warehouse offers...one-stop shopping for dot-coms

Trunk, Christopher

Material Handling Management v55n12 PP: 53-58 Nov 2000
ISSN: 1529-4897 JRNL CODE: MTH

...ABSTRACT: product photography of incoming goods to update a dot-com catalog, Web site hosting and **Web order management**, software-directed inventory control and orderpicking, state-of-the-art scalable material handling systems, value...

...TEXT: product photography of incoming goods to update your dot-com catalog;

- * Web site hosting and Web order management;
- * Software-directed inventory control and orderpicking; State-of-the-art, scalable material handling systems; -Value...and weighs SKUs upon receipt. Shipments are received in containers, by air freight, parcel, full **truckload** and LTL shipments. Orders are processed through the iristaFulfdl logistics execution system software.

The iristaFulfill...the above software from irista, www.irista.com; e-mail to randy.randolph@irista.com.

- * Web order management software, InterWorld, www.interworld.com.
- * Server hosting software, Exodus, www.eos.net/exodus.html.

ERP...

5/3,K/2 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv.

12791984 Supplier Number: 139964079 (USE FORMAT 7 FOR FULLTEXT) Transportation 3PL Provider/Broker Genpro, Inc. Opts for Headwater Technology Solutions Inc. TMS, Projects January Cutover to New System. Business Wire, pNA

Dec 20, 2005

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 761

... Dade City facility. The solution incorporates BOOMI Middleware software, as well as Microdea document imaging, web order management

and Great Plains Accounting software. The company intends also to utilize Headwater's d'Amigo...

...or hour, truck, driver, lane, customer or any combination of segments. It combines Less-Than- **Truckload**, **Truckload**, Pickup & Delivery (P&D) and Cartage functionality for Asset, Non-Asset and Logistics operations in...

5/3,K/3 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2008 The Gale Group. All rts. reserv.

09341567 Supplier Number: 81112529 (USE FORMAT 7 FOR FULLTEXT)

End to end. (The Supply Chain Of the future). Modern Materials Handling, v56, n14, pS3(6)

Dec, 2001

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Trade

Word Count: 3434

... That might include the amount of inventory on a shelf, or the fact that a **truckload** of anticipated inventory is stuck on the road. The goal is to capture that real...an Order Management System (OMS) to capture the order by phone, fax, EDI, or the **Web**.

Order management systems of the past were a function of an ERP system: they checked credit, passed...

5/3,K/4 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R) (c) 2008 The Gale Group. All rts. reserv.

08408858 Supplier Number: 71555105 (USE FORMAT 7 FOR FULLTEXT)

Logistics/Supply Chain Order Management Platform Introduced At VENDEX Trade Show.

Business Wire, p2257 March 12, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 675

... major U.S. grocery manufacturers attending this year's VENDEX conference the benefits of logistical web order management and the streamlining of velocity products within the grocery supply chain to effectively manage order flow. They also pointed out that retailers and small wholesalers benefit by truckload pricing for key consumer branded products.

Don Butler, formerly with Procter & Gamble and a director of DealByNet, explained to manufacturers how streamlined logistics and web order management, a program he helped implement for P&G in 1998, reduces cost for the retailer...

...well as the grocery manufacturer.

"DealByNet has developed extraordinary customer profiling data structures for logistical web order management in the grocery industry. BETA testing for the P&G pilot web order system, which...

5/3,K/5 (Item 4 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2008 The Gale Group. All rts. reserv.

08111367 Supplier Number: 67588142 (USE FORMAT 7 FOR FULLTEXT)
Warehouse Offers ... One-Stop Shopping for Dot-Coms.(GATX Logistics Inc.)

Trunk, Christopher

Material Handling Management, v55, n12, p53

Nov, 2000

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Trade

Word Count: 2220

... product photography of incoming goods to update your dot-com catalog;

- * Web site hosting and Web order management;
- * Software-directed inventory control and orderpicking;
- * State-of-the-art, scalable material handling systems;
- * Value...

...and weighs SKUs upon receipt. Shipments are received in containers, by air freight, parcel, full **truckload** and LTL shipments. Orders are processed through the iristaFulfill logistics execution system software.

The iristaFulfill...the above software from irista, www.irista.com; e-mail to randy. Randolph@irista.com.

- * Web order management software, InterWorld, www.interworld.com.
 - * Server hosting software, Exodus, www.eos.net/exodus.html.
 - * ERP...

16/3,K/1 (Item 1 from file: 13)

DIALOG(R)File 13:BAMP

(c) 2008 The Gale Group. All rts. reserv.

00698564 Supplier Number: 25684127 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Manufacturers flee volume-driven space

(To manage the e-commerce trend, rethinking of the production process, including postponing value-added, and strong technological support at all levels is needed)

Article Author(s): Mann, Paul

Manufacturing Systems, v 18, n 5, p 32-34,108

May 2000

DOCUMENT TYPE: Journal ISSN: 0748-948x (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2532

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...a manufacturer also makes life more challenging. Consider the Internet. The same technology that enables on - line order taking and supply chain collaboration also enables competitors half a world away to win business...

...schedules, you see when your customer might need additional product, and organize yourself so tractor- trailer loads of your product show up just when its needed."

Equally important is the finite capacity...

...The system provides a Web storefront with the expected customer self-service capabilities, along with **customer - specific** pricing and contract or purchase order buying capabilities.

e-Procurement, a new on-line procurement...

16/3,K/2 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

02640207 370629541

Business strategy drives e-commerce, flexible IT architecture for Riverwood

Shaw, Monica

Pulp & Paper v75n5 PP: 31-33 May 2001 ISSN: 0033-4081 JRNL CODE: PUP

WORD COUNT: 2299

...ABSTRACT: overloaded with functionality, Riverwood has chosen a lean, flexible one that can be enhanced for **customer** - **specific** purposes. It is centered around an enterprise resource planning (ERP) system with complementary/integrated roll...

...TEXT: overloaded with functionality, Riverwood has chosen a lean, flexible one that can be enhanced for **customer** - **specific** purposes. It's centered around an enterprise resource planning (ERP) system with complementary/integrated roll...

...Atlanta, with many currently placed by phone or fax. Currently, a relatively small percentage of orders are made using electronic data interchange (EDI) or the Internet.

After paperboard orders are entered into the ERP system...just for the sake of having one. Currently, Riverwood's Web site does feature an **online order** entry page. Developed in collaboration with a major customer, the form is posted to demonstrate...

...you can point and click to put rolls of paper in your shopping cart, the **online order** entry on our site is mostly there to attract potential interest," explains Storey. "We're...

...and at least one paperboard customer. One of these collaborative e-commerce pilots produced the online order entry feature shown on Riverwood's Web site. In addition, Storey says the company is... ...detailed business rules is key. For example, what constitutes an order? Is it a full truckload? Is it one item that fills up a truckload or multiple items on the same truck? And, if you share demand planning information with...

16/3,K/3 (Item 2 from file: 15)

DIALOG(R)File 15:ABI/Inform(R) (c) 2008 ProQuest Info&Learning. All rts. reserv.

00681933 93-31154 It's not just bells and whistles

Bowman, Robert

Distribution v92n2 PP: 30-34 Feb 1993 ISSN: 0273-6721 JRNL CODE: DWW

WORD COUNT: 1912

...TEXT: volumes. Nearly all of Root's business is concentrated with less than 30 service providers.

Truckload carrier Schneider National Inc., recently spent \$28 million on a dedicated terminal adjacent to LOF...

...delivers special films to hospitals and other Innogrphics customers no later than 72 hours from order entry.

Electronic data interchange isn't value-added by definition anymore. "It's become a requisite calling...

...current threshold of around 750 miles.

The best value-added solutions are also the most customer - specific. Don Veidt, assistant vice president, marketing of forest products with the Union Pacific Railroad, was...

16/3,K/4 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2008 The Gale Group. All rts. reserv.

08689537 Supplier Number: 75274484 (USE FORMAT 7 FOR FULLTEXT) XML Bill of Lading Added to CON-WAY'S E-Business Offerings; New Data Transfer Tool Offers Speed and Flexibility to Customers.

Business Wire, p2451

June 5, 2001

Language: English Record Type: Fulltext

Document Type: Newswire; Trade

Word Count: 1156

of the new e-business tool will enable any of CON-WAY's less-thantruckload (LTL) customers to bring forward data from their order entry system, automatically populate a bill...

...seller of a product receives an order from their customer.

More and more of these orders are being collected in electronic format. They can come in the form of customer entries on a web site where

... of collections and profit measurement. If invoicing is triggered at time of delivery, customer-unique order numbers attached to electronic delivery notices and invoices can be automatically generated.

The electronic version of the CON-WAY...

...value-added to all parties in the transaction."

CON-WAY already has XML links for customer - specific rates, generic rates from its public tariff, and shipment tracking and tracing. The addition of...

...services for commercial and industrial businesses. Within the CON-WAY family are regional less-than-truckload carriers Con-Way Central Express, Con-Way Southern Express, Con-Way Western Express and Con...

16/3,K/5 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07050990 Supplier Number: 58317180 (USE FORMAT 7 FOR FULLTEXT)
Strategic issues in supply chain management.(includes related article on
Optum Inc., McHugh Software, MK Group, supply chain integration and J.D.
Edwards)

Harrington, Lisa H.

Material Handling Engineering, v54, n1, pSCC1(7)

Jan 1, 1999

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Trade

Word Count: 4528

... For example: I plan to handle X number of orders and ship them by the **truckload**, but in reality, I get fewer, smaller orders so I have to ship them more...management and comprehensive transportation solutions, Optum delivers integrated and optimized fulfillment business processes that are **customer** - **specific**. From order creation to product delivery, the Optum SCE Series offers mass customization capabilities for...speed the transfer of information.

A more interactive method to tie organizations together is via **real time Electronic** Commerce **ordering**, confirmation, and lookup systems like MK eCommerce. One of the most satisfying parts of this...

16/3,K/6 (Item 3 from file: 16) DIALOG(R)File 16:Gale Group PROMT(R) (c) 2008 The Gale Group. All rts. reserv.

06093726 Supplier Number: 53638603 (USE FORMAT 7 FOR FULLTEXT)
SUPPLY CHAIN MANAGEMENT.(overview of Supply Chain Operations Reference model)(Abstract)

Harrington, Lisa H.

Industry Week, v248, n2, pSCC1(1)

Jan 18, 1999

Language: English Record Type: Fulltext

Article Type: Abstract

Document Type: Magazine/Journal; Trade

Word Count: 6409

... For example: I plan to handle X number of orders and ship them by the **truckload**, but in reality, I get fewer, smaller orders so I have to ship them more...management and comprehensive transportation solutions, Optum delivers integrated and optimized fulfillment business processes that are **customer** - specific. From order creation to product delivery, the

Optum SCE Series offers mass customization capabilities for...

...speed the transfer of information.

A more interactive method to tie organizations together is via real time Electronic Commerce ordering, confirmation, and lookup systems like MK eCommerce. One of the most satisfying parts of this...

16/3,K/7 (Item 4 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R) (c) 2008 The Gale Group. All rts. reserv.

03806745 Supplier Number: 45427935 (USE FORMAT 7 FOR FULLTEXT)

Ralston-Purina Price Plan: Wholesale Shift

Brandweek, v0, n0, p2 March 27, 1995

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Trade

Word Count: 391

... and Purina plans to convert all customers on Oct. 1. In October '96, it plans customer - specific, activity-based pricing. Ralston now seeks retailer feedback to refine the system.

Purina's base price is for full **truckloads** packed on slipsheets; it'll charge extra for pallets, driver unloads and multi-stops, with discounts for retailer pick-ups and direct from plant shipments. There are other incentives for **electronic** data interchange **orders**, and continuous replenishment setups.

'Stronger retailers know menu pricing gives them an advantage; if they

16/3,K/8 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

14089253 (USE FORMAT 7 OR 9 FOR FULLTEXT)

E-Commerce Connections Enhance CON-WAY Customers' Web Sites and Sales BUSINESS WIRE

December 05, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1020

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... bring greater convenience to the ultimate buyer of the product. The XML transaction links provide customer - specific rating and shipment tracking and tracing.

"As a marketer I'd love to see our...

... Internet site in late 1999. They asked Con-Way Southern Express, their primary less-than- truckload (LTL) carrier, if they could support their site to provide their customers with instant and...

... services for commercial and industrial businesses. Within the CON-WAY family are regional less-than-truckload carriers Con-Way Central Express,

Con-Way Canada Express, Con-Way Southern Express, Con-Way...

NAICS CODES/DESCRIPTIONS: 514191 (On-Line Information Services); 45411 (
Electronic Shopping & Mail- Order Houses)

16/3,K/9 (Item 2 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

13780423 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Overnite Unveils 'MyOvernite'

PR NEWSWIRE

November 14, 2000

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 447

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... electronic delivery of images of their transportation documents, including delivery receipts, bills of lading and customer specific shipment status reports. The site also allows customers immediate access to all service enhancements, information...

... long-haul capabilities, reported revenue in excess of \$1 billion in 1999. The less-than- **truckload** carrier has 13,000 employees and operates 166 service centers serving more than 45,000...

NAICS CODES/DESCRIPTIONS: 514191 (On-Line Information Services); 45411 (Electronic Shopping & Mail- Order Houses)

16/3,K/10 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

12304108 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CON-WAY Adds More E-Commerce Features To Web Site; Customer Specific Rate Quotes and Listings of Frequent Vendors and Customers Now Provided to Registered Users

BUSINESS WIRE

August 08, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 460

(USE FORMAT 7 OR 9 FOR FULLTEXT)

CON-WAY Adds More E-Commerce Features To Web Site; Customer Specific Rate Quotes and Listings of Frequent Vendors and Customers Now Provided to Registered Users

... they conduct business with us," said Bryan Millican, executive vice president, sales and marketing. "The customer - specific rating program will provide our registered customers with highly accurate data that can be utilized...

... services for commercial and industrial businesses. Within the CON-WAY

family are regional less-than-truckload carriers Con-Way Central Express, Con-Way Southern Express, Con-Way Western Express and Con-Way Canada Express; Con-Way Truckload Services, providing multi-modal, full truckload shipping; Con-Way NOW, an expedited carrier specializing in emergency shipment service; and Con-Way...

NAICS CODES/DESCRIPTIONS: 514191 (On-Line Information Services); 45411 (
Electronic Shopping & Mail- Order Houses)

16/3,K/11 (Item 4 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

11702084 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Roadway Scores High On Ecommerce Capabilities

BUSINESS WIRE

June 27, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 645

...secure, password-protected area of Roadway's Web site that provides shippers with access to **customer - specific** real-time shipping information and services.

According to a recent survey of commercial shippers taken...

... Reports (in development) are the most important. Customers ranked Roadway highest among national less-than-truckload providers and in the top ten among all transportation companies for its overall eCommerce capabilities.

NAICS CODES/DESCRIPTIONS: 52311 (Investment Banking & Securities Dealing); 45411 (Electronic Shopping & Mail- Order Houses)

16/3,K/12 (Item 5 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

11265412 (USE FORMAT 7 OR 9 FOR FULLTEXT)
CON-WAY "E"-Commerce Capabilities Ranked First Among L-T-L Carriers; Use Of
CON-WAY Web Site Growing At Over 20% Month-Over-Month
BUSINESS WIRE
May 30, 2000
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 662

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... of Con-Way Transportation Services (CON-WAY) to be the highest of any less-than-truckload (L-T-L) carrier in the U.S.

According to the survey results Morgan Stanley...

... its customers as simple as tracking the current status of a single shipment to detailed, customer - specific reports showing all transactions over the last 13 months. Also included are reports showing CON

... services for commercial and industrial businesses. Within the CON-WAY family are regional less-than-truckload carriers Con-Way Central Express, Con-Way Southern Express, Con-Way Western Express and Con-Way Canada Express; Con-Way Truckload Services, providing multi-modal, full truckload shipping; Con-Way NOW, an expedited carrier specializing in emergency shipment service; and Con-Way...

NAICS CODES/DESCRIPTIONS: 52311 (Investment Banking & Securities Dealing); 514191 (On-Line Information Services); 45411 (Electronic Shopping & Mail-Order Houses)

16/3,K/13 (Item 6 from file: 20) DIALOG(R)File 20:Dialog Global Reporter (c) 2008 Dialog. All rts. reserv.

10765960 (USE FORMAT 7 OR 9 FOR FULLTEXT)

CON-WAY Adds More E-Commerce Functions to Website; Company Cites Growth and Long Term E-commerce Strategy as Reasons

BUSINESS WIRE

April 27, 2000

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT WORD COUNT: 1230

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... electronic bill of lading feature will allow customers to fill out a complete less-than- **truckload** bill of lading on the web site and transmit it to CON-WAY. This will...

... screen on the web page. Access to PowerTools requires user registration since the function provides **customer - specific** transaction data that can only be viewed under secured conditions.

The Canadian currency feature is... services for commercial and industrial businesses. Within the CON-WAY family are regional less-than-truckload carriers Con-Way Central Express, Con-Way Southern Express, Con-Way Western Express and Con-Way Canada Express; Con-Way Truckload Services, providing multi-modal, full truckload shipping; Con-Way NOW, an expedited carrier specializing in emergency shipment service; and Con-Way...

NAICS CODES/DESCRIPTIONS: 514191 (On-Line Information Services); 45411 (
Electronic Shopping & Mail- Order Houses)